# appinio CORONAREP RT



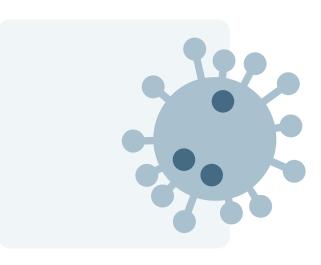






#### Intro to the study

Introduction to the Appinio coronavirus consumer report



Life in the United Kingdom and other European countries is currently significantly impacted by the **COVID-19 pandemic** (coronavirus pandemic).

That is why the market research company **Appinio**, based in Hamburg, Germany, has been tracking the effects of coronavirus on the German population in the last months, and has also conducted representative studies on the national level in the UK covering the same aspects.

The studies cover, among other things, the implications of the coronavirus pandemic on everyday life and consumer behaviour.

In this report, you will find a synthesis of the main insights of the  $4^{\text{th}}$  study.

The main questions of the first survey were also incorporated in the following studies in order to track behavioural changes over time. The studies were conducted one month apart:

Besides the tracking-questions, the following studies also encompassed new questions that address, among other things, the expectations that British consumers are setting for companies at the moment as well as opinions about how their behaviour will change in the long-run.

You can see all the data and additional filter options (e.g. sociodemographic criteria) in real-time at business.appinio.com

#### Agenda

Study design & sample

Page 04

Leisure activities & 6 buying behaviour off- and online

How has the buying behaviour changed for different food

already being postponed or cancelled? Has the purchase

volume shifted to online shopping? What are the problems

and non-food items? Are big purchases and vacations

How many Brits have already seen an ad/PR measure

related to coronavirus and how are those perceived?

Page 31

How can you access the study and the tracking-data? What was the study design and the sample?

**Key Insights** 

Page 09

Ads related to coronavirus

encountered when shopping online?

Page 41

What are the main changes compared to the first study? What are the main insights from the new questions?

Additional questions

How do Brits perceive the idea of having an app that tracks their contacts like the one launched in Germany? Who would download that app and what are the reasons in favour or against it?

Page 11

News channels & concerns

5

Page 15

Which channels are most used and trusted in when getting information about coronavirus? What are the main concerns linked to the virus and how concerned are Brits about their own health? What is their level of satisfaction in the different areas of life?

Avoidance & safety

What is specifically done to reduce the risk of infection? How many people are currently working from home?

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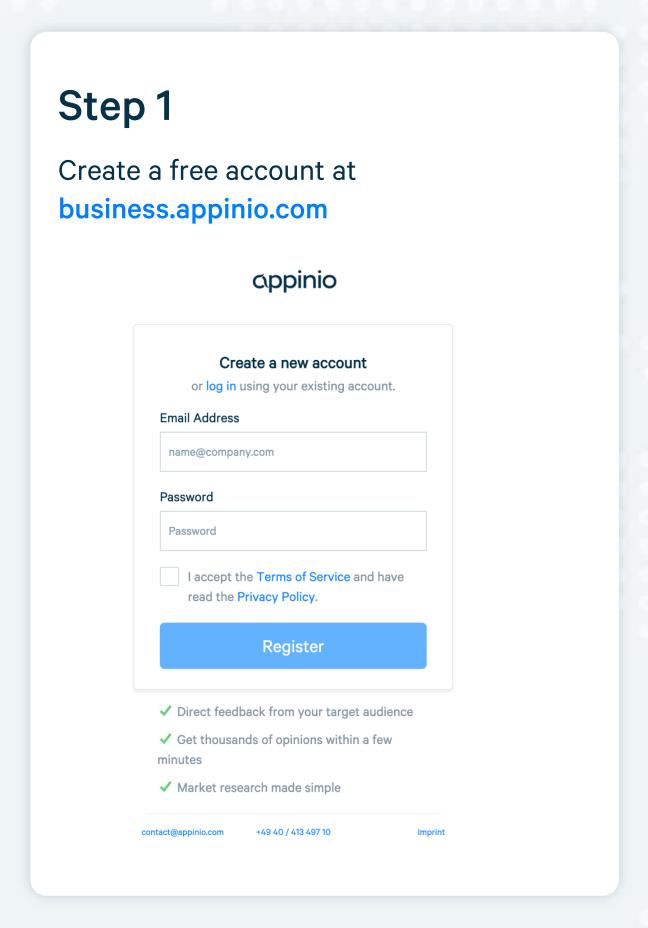


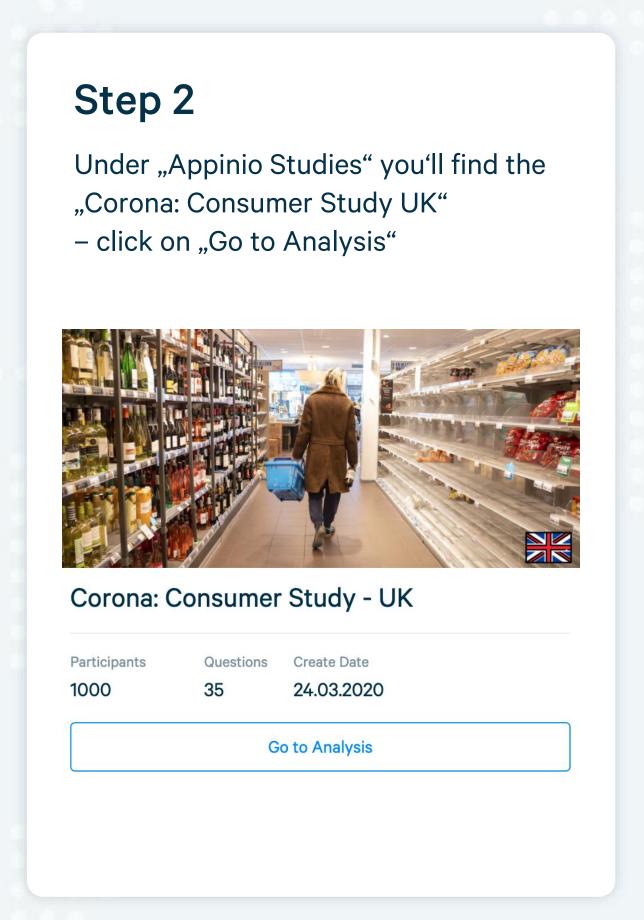


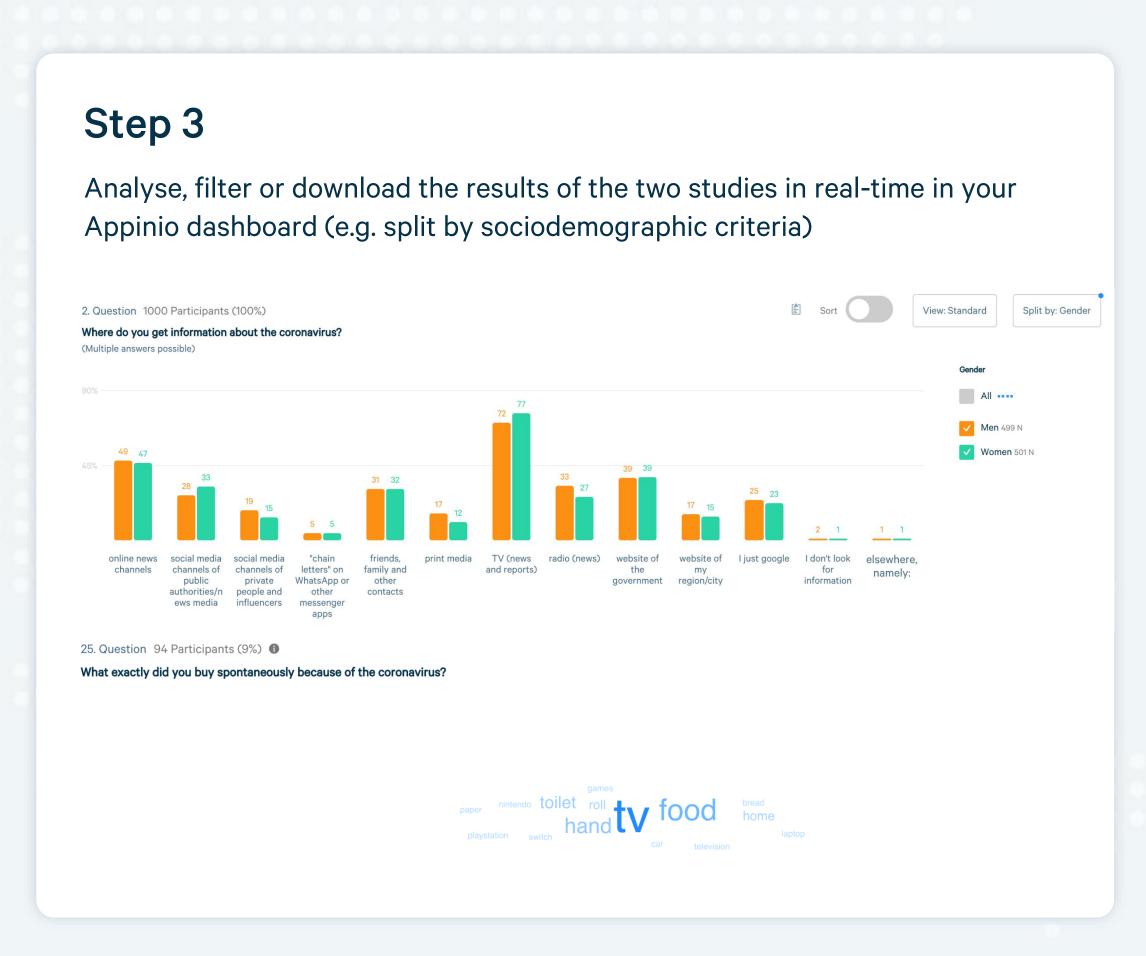
Study design & sample

#### Access to the studies and the tracking-data

Real-time access to the two studies and all the answers on the Appinio analyser dashboard







#### Tracking: Study design

Data collection, sample, content



# Method & Data collection

- Mobile questionnaire, send out through the Appinio app
- Studies conducted:
- 1st survey 20-23rd March 2020
  - 35 questions
- 2<sup>nd</sup> survey 20-21st April 2020
  - 40 questions
- **3**<sup>rd</sup> **survey** 13-20<sup>th</sup> May 2020
  - 40 questions
- 4<sup>th</sup> survey 16-22<sup>nd</sup> June 2020
  - 43 questions
- Data can be accessed, filtered and downloaded at business.appinio.com



#### Sample

- Country United Kingdom
- Age 16-65 years old
- representative at the national level with regard to age and gender
- 1<sup>st</sup> survey N = 1.000 people
- $2^{nd}$  survey N = 1.000 people
- $3^{rd}$  survey N = 1.000 people
- $4^{th}$  survey N = 1.000 people

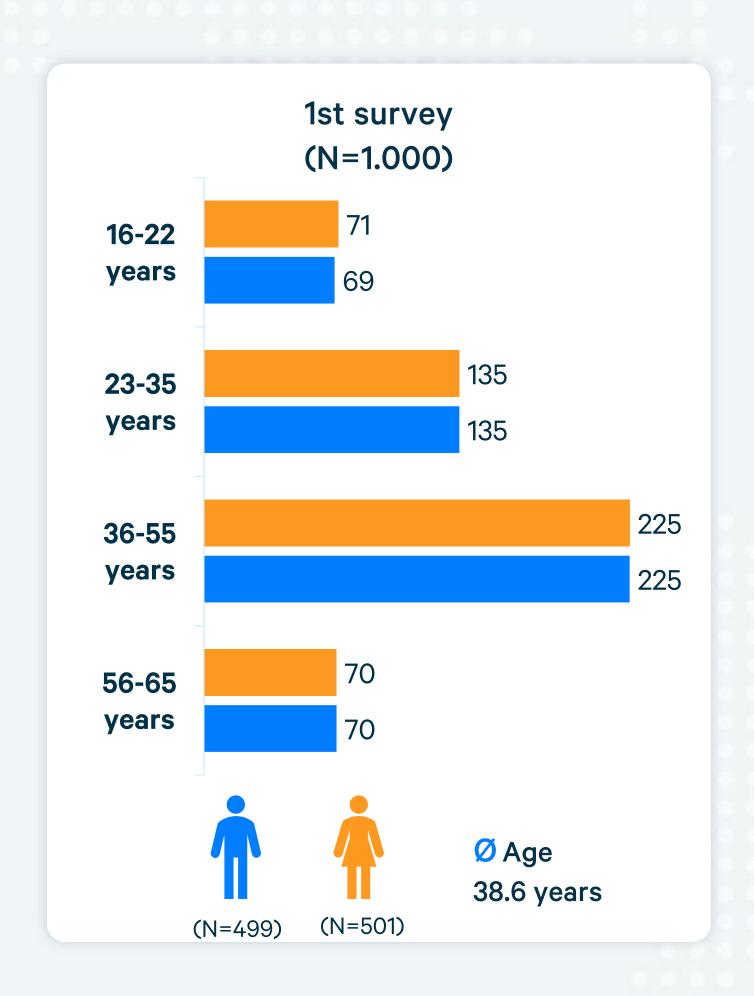


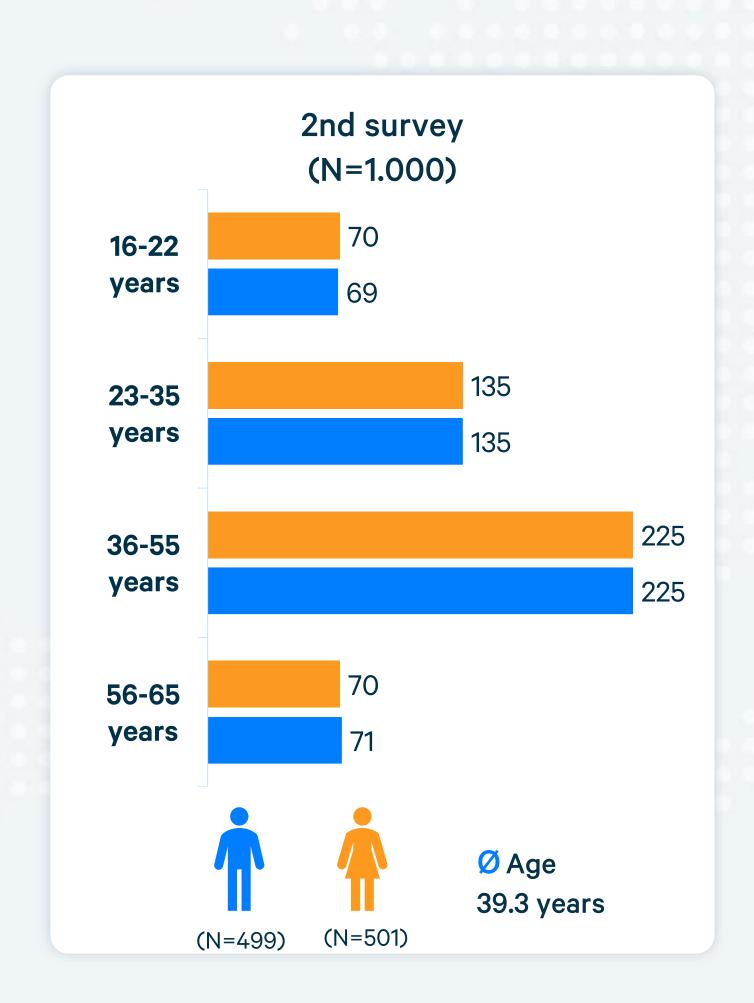
#### Content

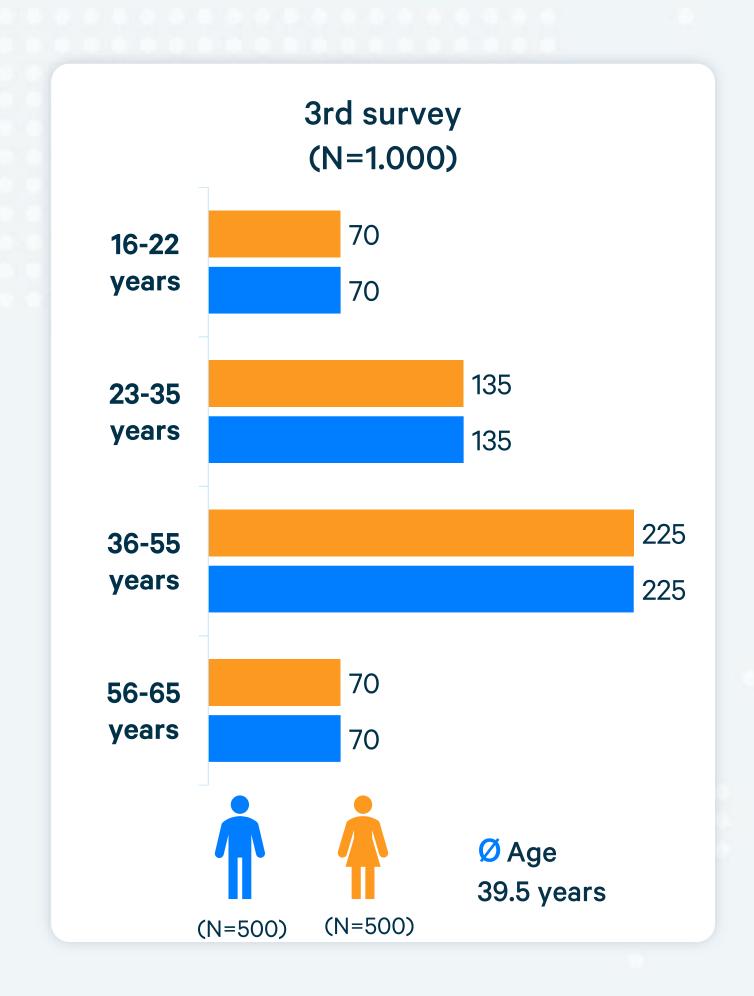
- Information channels for news about coronavirus and political opinions
- Main concerns around the virus
- Life satisfaction
- Preventive measures
- Changes in leisure activities
- Changes in consumption and means of transportation
- Brand loyalty
- Ads related to coronavirus

## Sample composition

Age & gender for both surveys



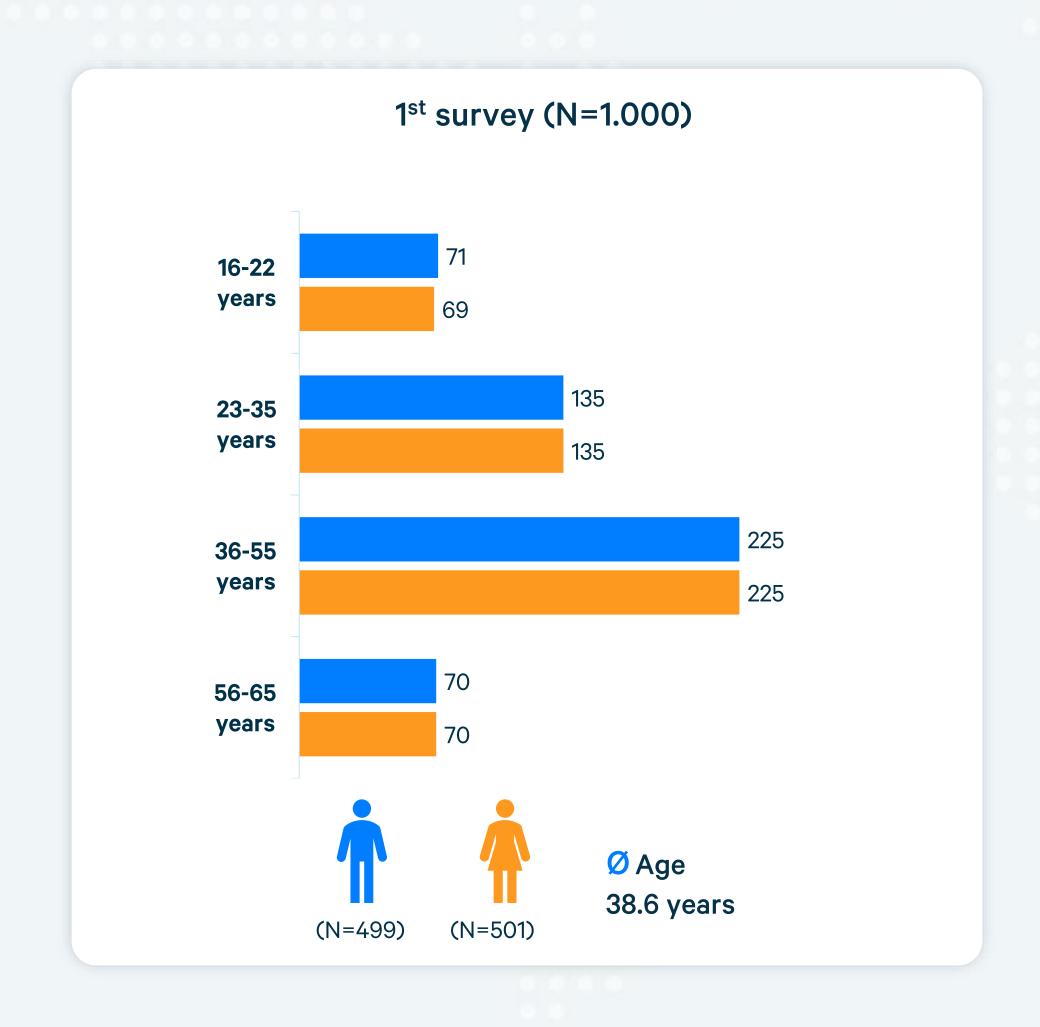


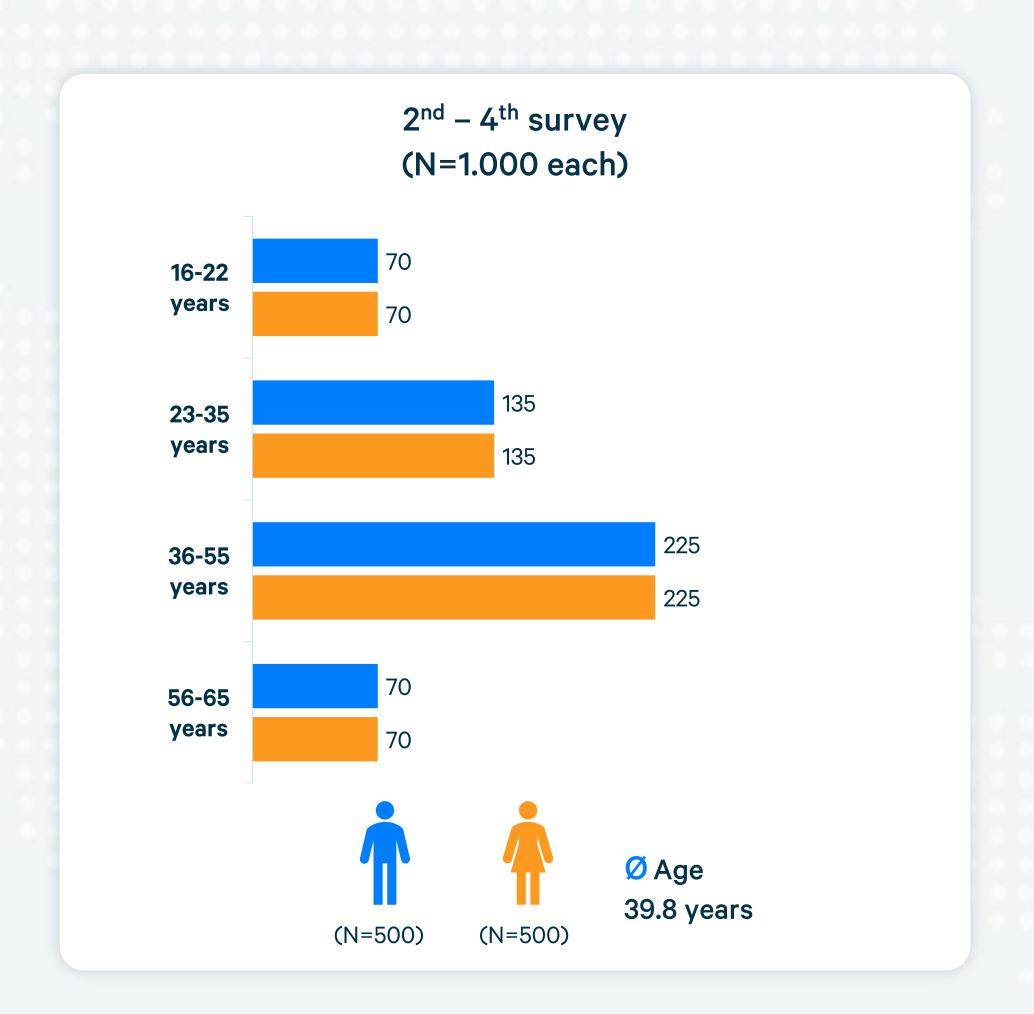




## Sample composition

Age & gender for all surveys







Key Insights

#### **Key Insights**



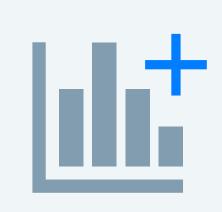
#### Coronavirus contacts-tracking app

Half of the Brits (48%) say that they would download an app that tracks their contacts like the one that was launched in Germany.

The main reason in favour is the motivation to be able to help in the **fight against the pandemic** (40%) followed by an increased sense of safety (27%).

Reasons against on the other hand are mainly linked to **privacy issues (48%)** or a lack of certainty about the **usefulness** of such an app **(27%)**.

CORONAREP#RT
Key insights



#### Diminishing concerns and slightly higher satisfaction in all areas of life

On average Brits are less worried about their health because of coronavirus than in the last 3 months (3.88/6 vs. 4.14/6 in the 1st survey). Concerns about the risk of infection of family & friends as well as about long-lasting economic consequences have also declined by 7 and 5 percentage points respectively.

While the level of satisfaction of Brits is higher in all areas of life compared to previous surveys, satisfaction with respect to "freedom of movement" has increased the most since last month (3.38/6 vs. 3.06/6).



# The majority of the population is taking important measures to decrease the risk of infection

At this point 57% of the British working population are working from home and 42% of those can imagine doing most of their work from home even after the pandemic is over.

More than 70% of Brits are also washing their hands more regularly (82%), avoiding crowds (78%) or public transport (70%). There has also been an important increase in the share of people wearing face masks (+13%-pt.) so that now more than one third of Brits wear breathing masks in public.



# Decrease in offline shopping larger than the increase in online shopping for most product categories

Overall, 63% of Brits are buying more online than before the crisis. However, while there has been a decrease in Brits buying clothes in stores for example (-30%-pt.) the simultaneous increase in online shopping was less important (+16%-pt.).

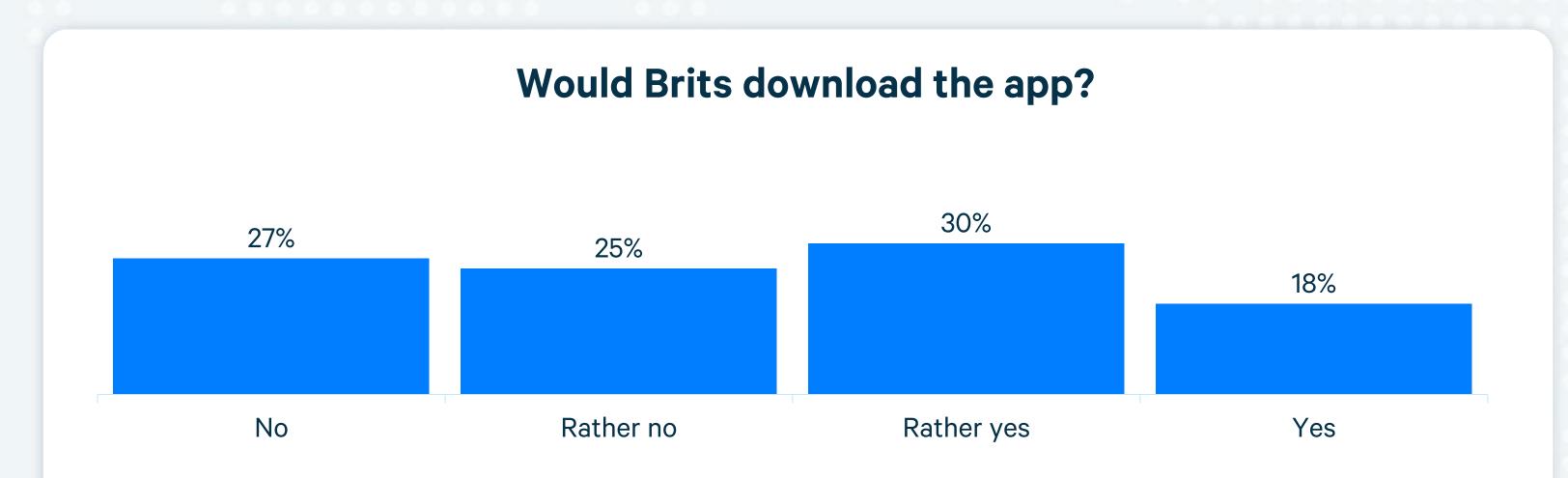
Many Brits have seen "empty shelves" when shopping online (49%) or offline (65%) during the crisis. Specific products being out of stock is also the most frequently encountered problem when shopping online during the pandemic in general.



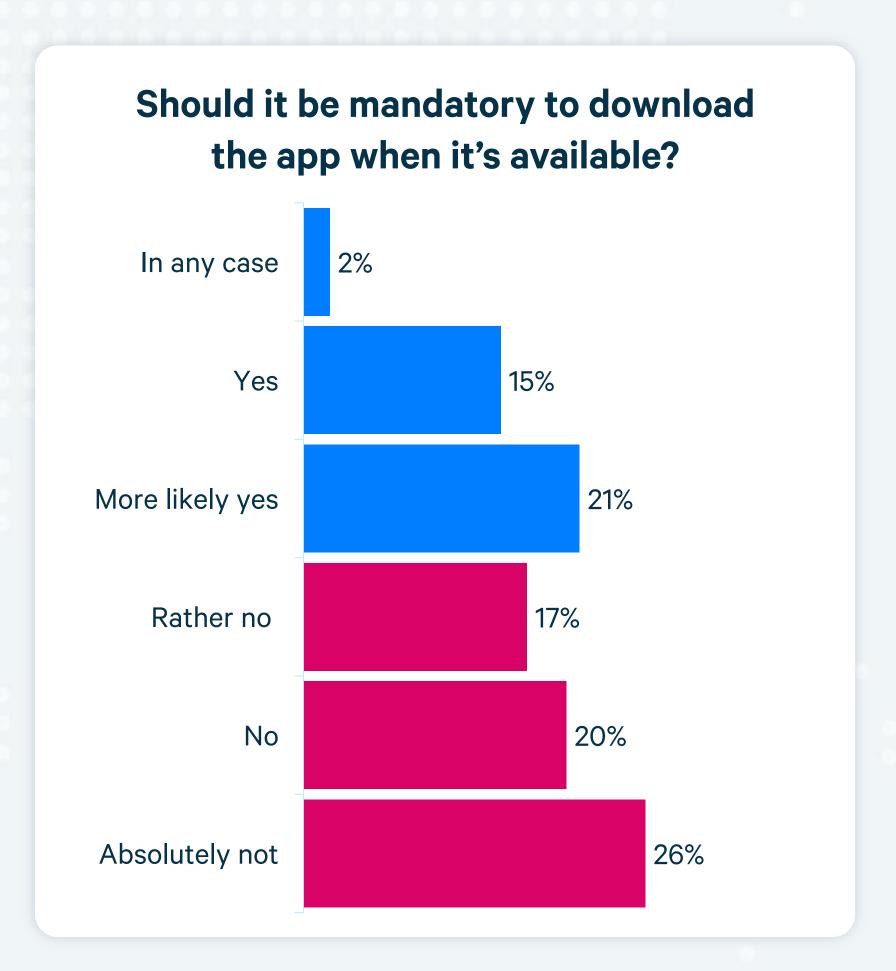
Additional questions: Coronavirus contacts-tracking app

#### Coronavirus contacts-tracing app – Would Brits download the app?

Total sample



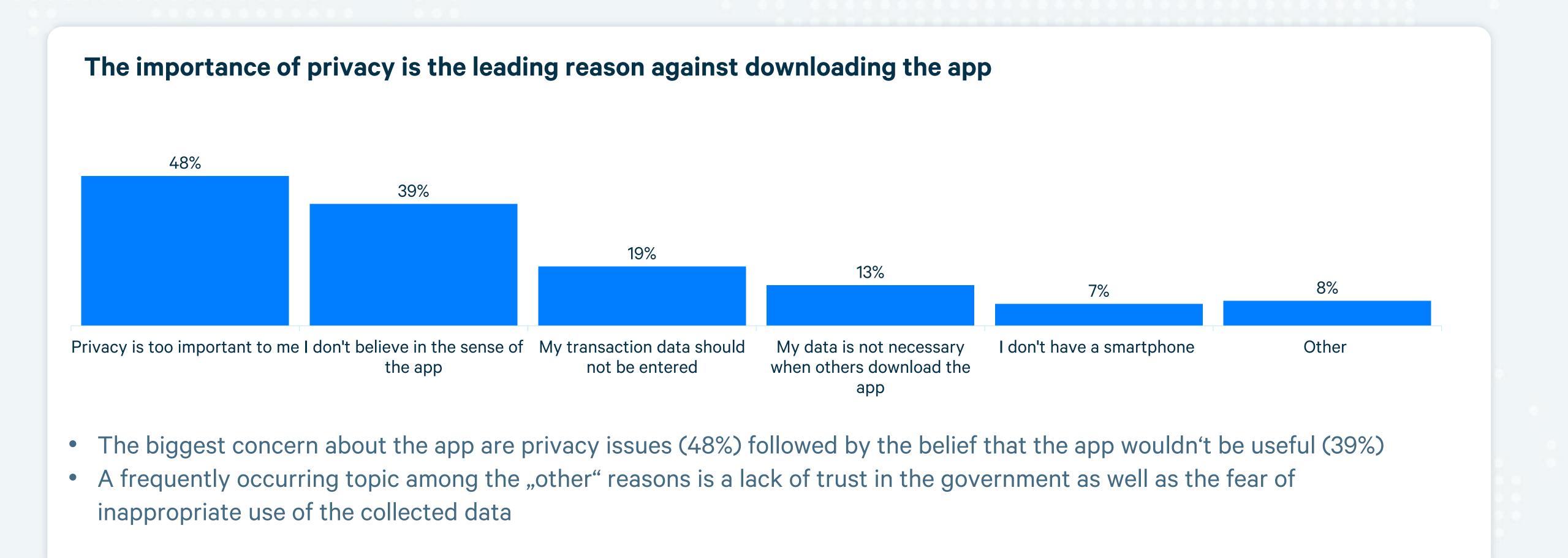
- 48% of Brits say that they would rather download the app
- Younger participants are more likely to say (rather) yes than older ones: 52% of 16 to 22-year-olds and 37% of 56 to 65-year-olds say that they would (rather) download the app
- Those who say that they are "worried" about their health because of coronavirus are more likely to say that they would consider downloading the app than those who say that they are "not worried": 58% vs. 38%





#### Why wouldn't Brits download the app?

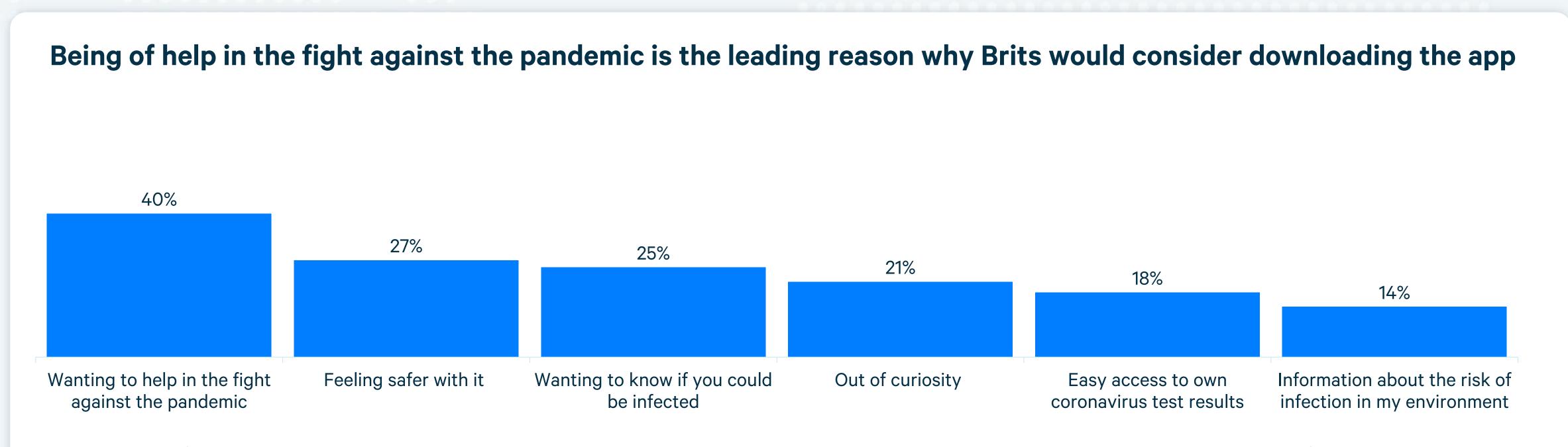
Those who would (rather) not download the app





#### Why would Brits download the app?

Those who would (rather) download the app



- The most frequently named reason why Brits would consider downloading the app is the motivation to be of help in the fight against coronavirus (40%)
- Only 14% name the access to information about the risk of infection in their environment as a main reason in favour of downloading the app

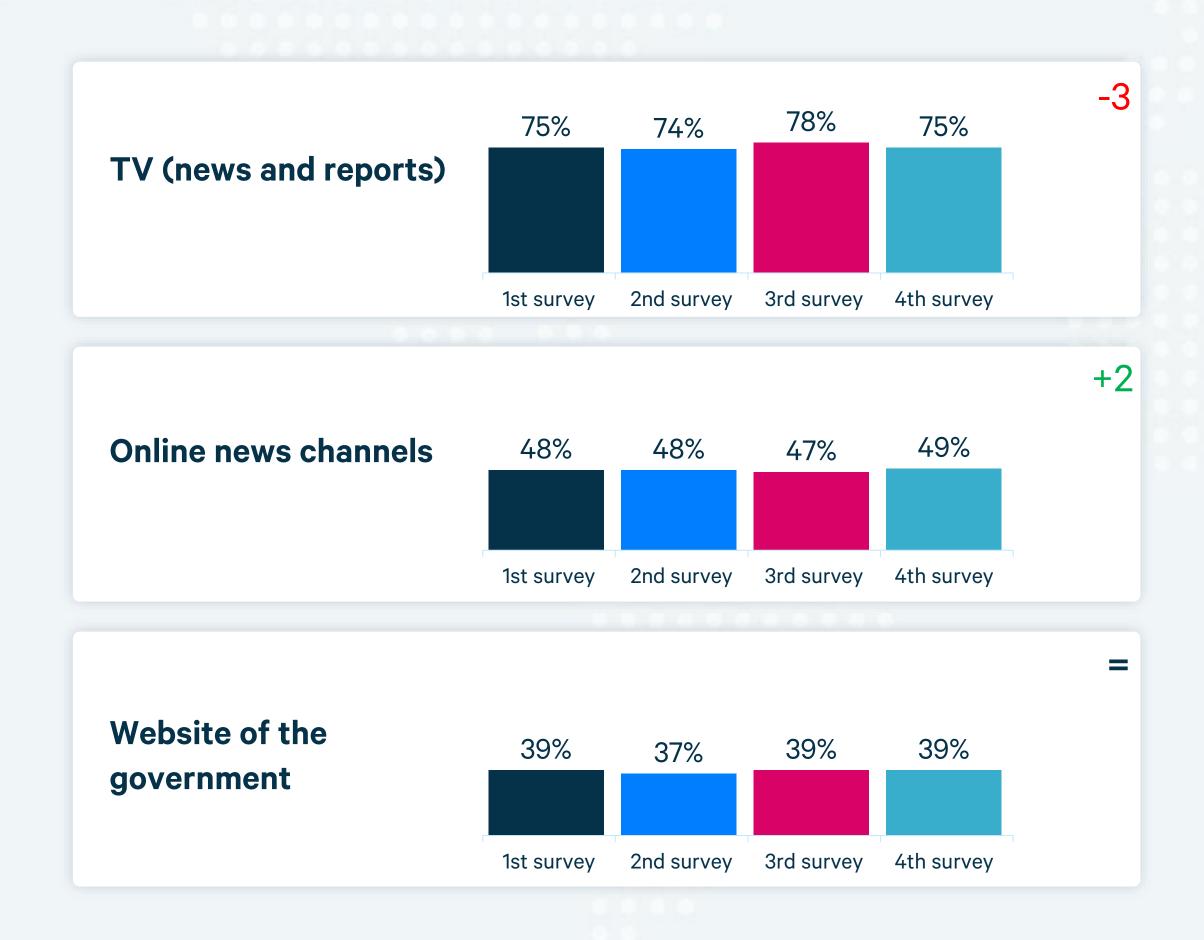


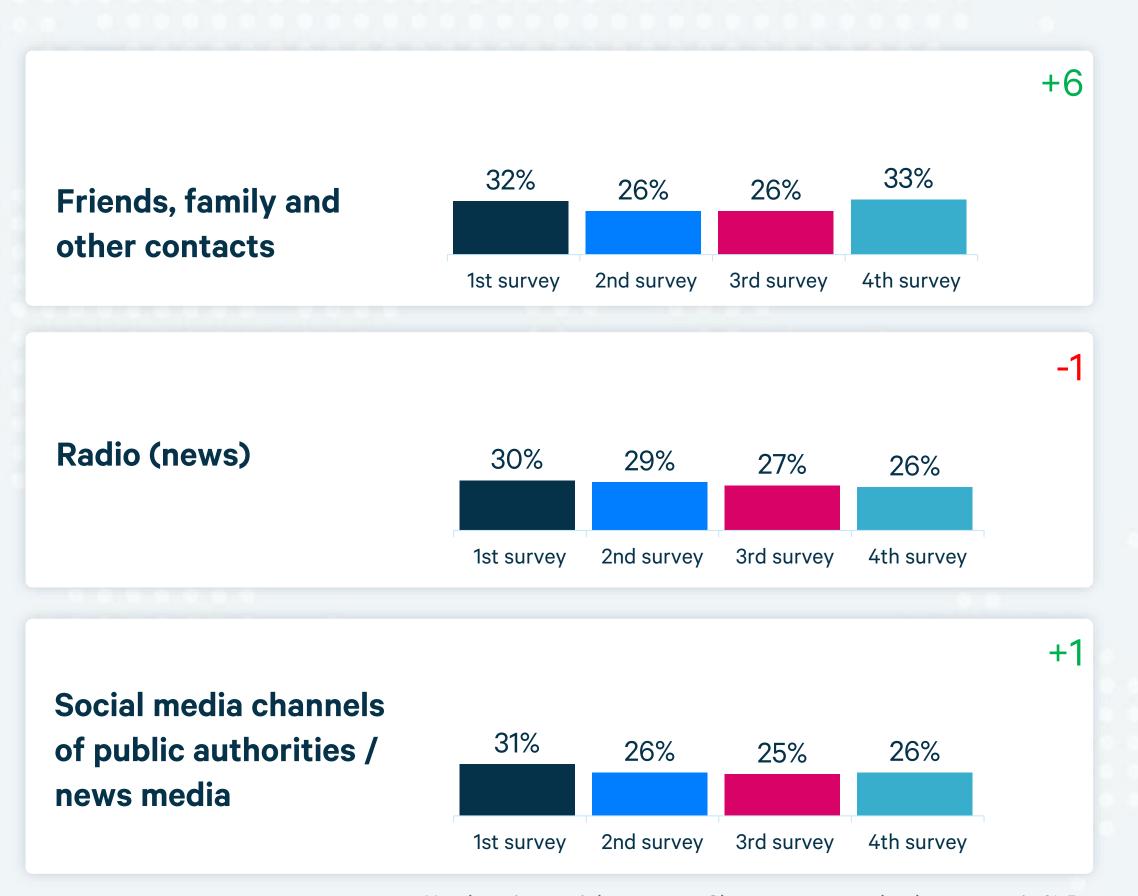


News channels, concerns & life satisfaction

#### Which news channels do Brits use? (1/2)

Usage (in %) – sorted by frequency

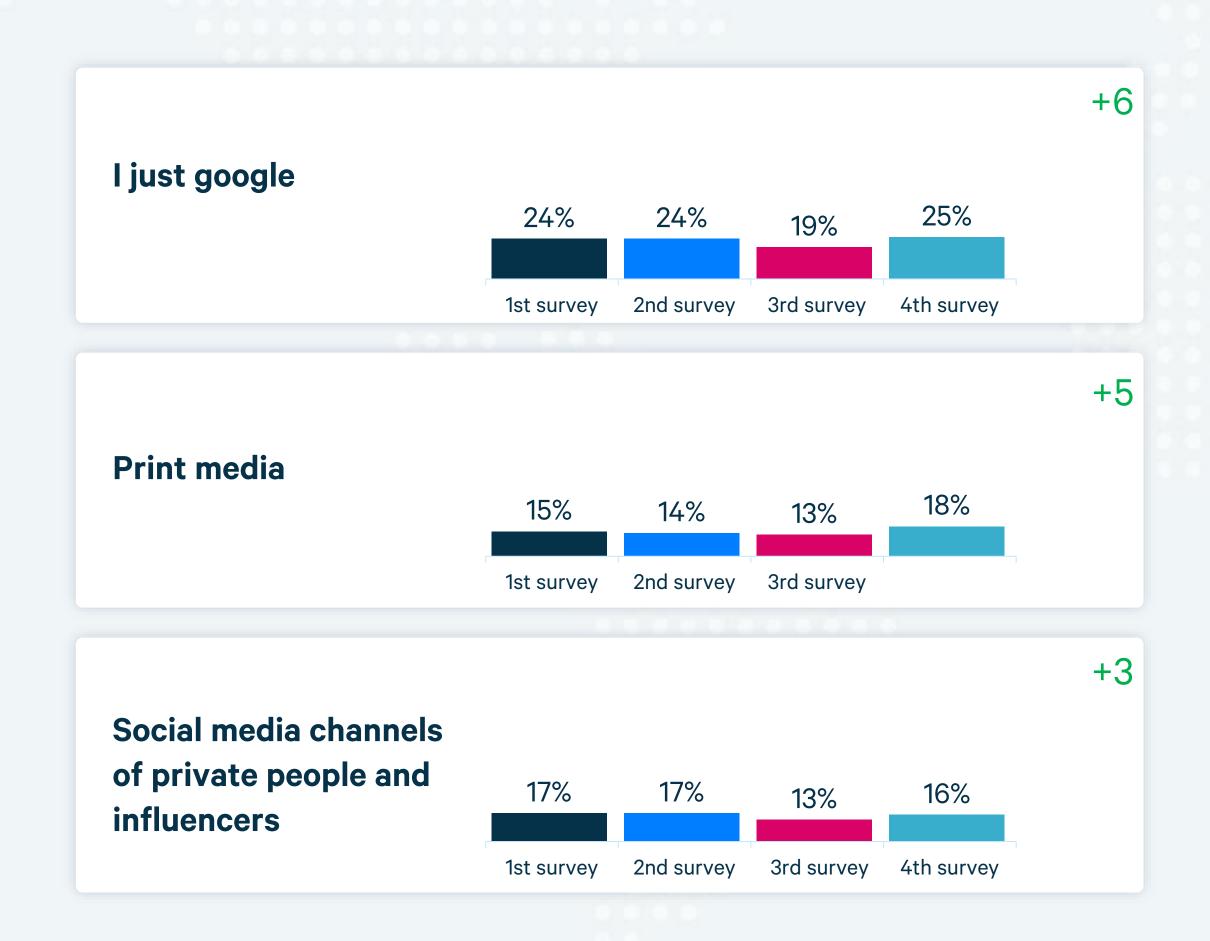


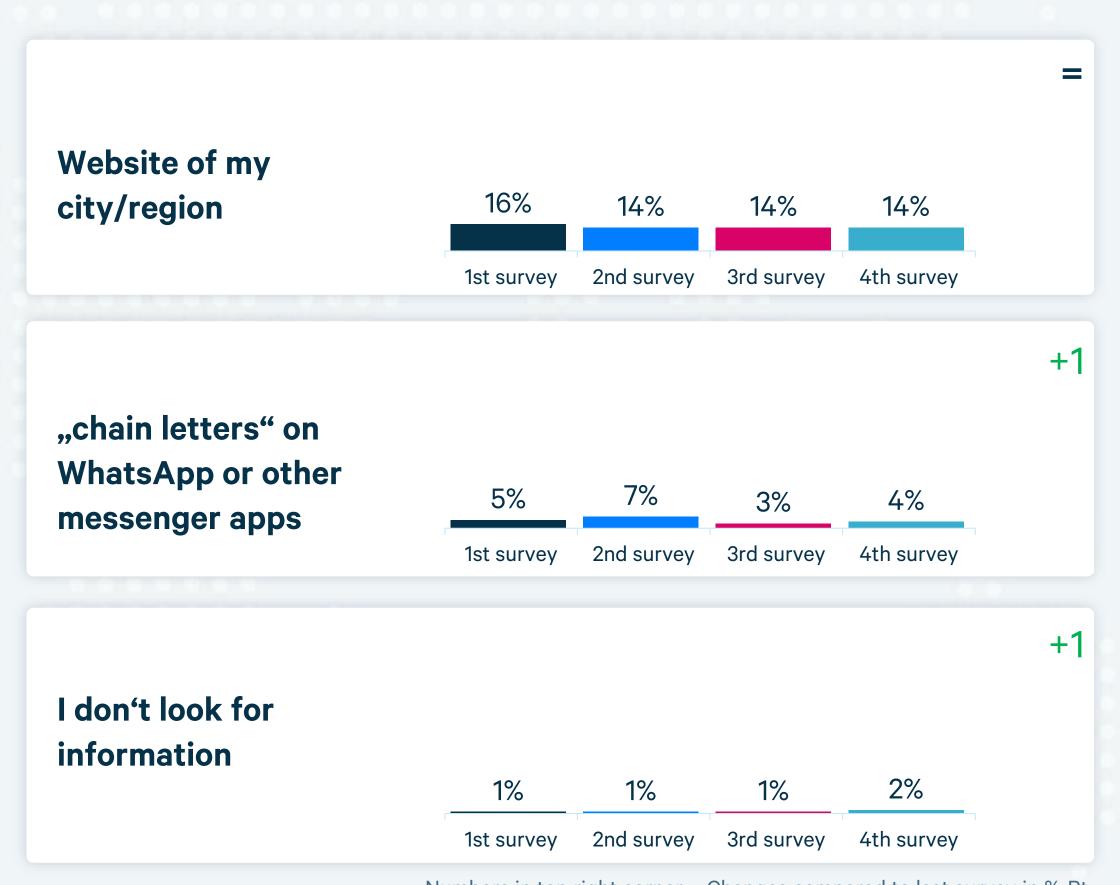




#### Which news channels do Brits use? (2/2)

Usage (in %) – sorted by frequency



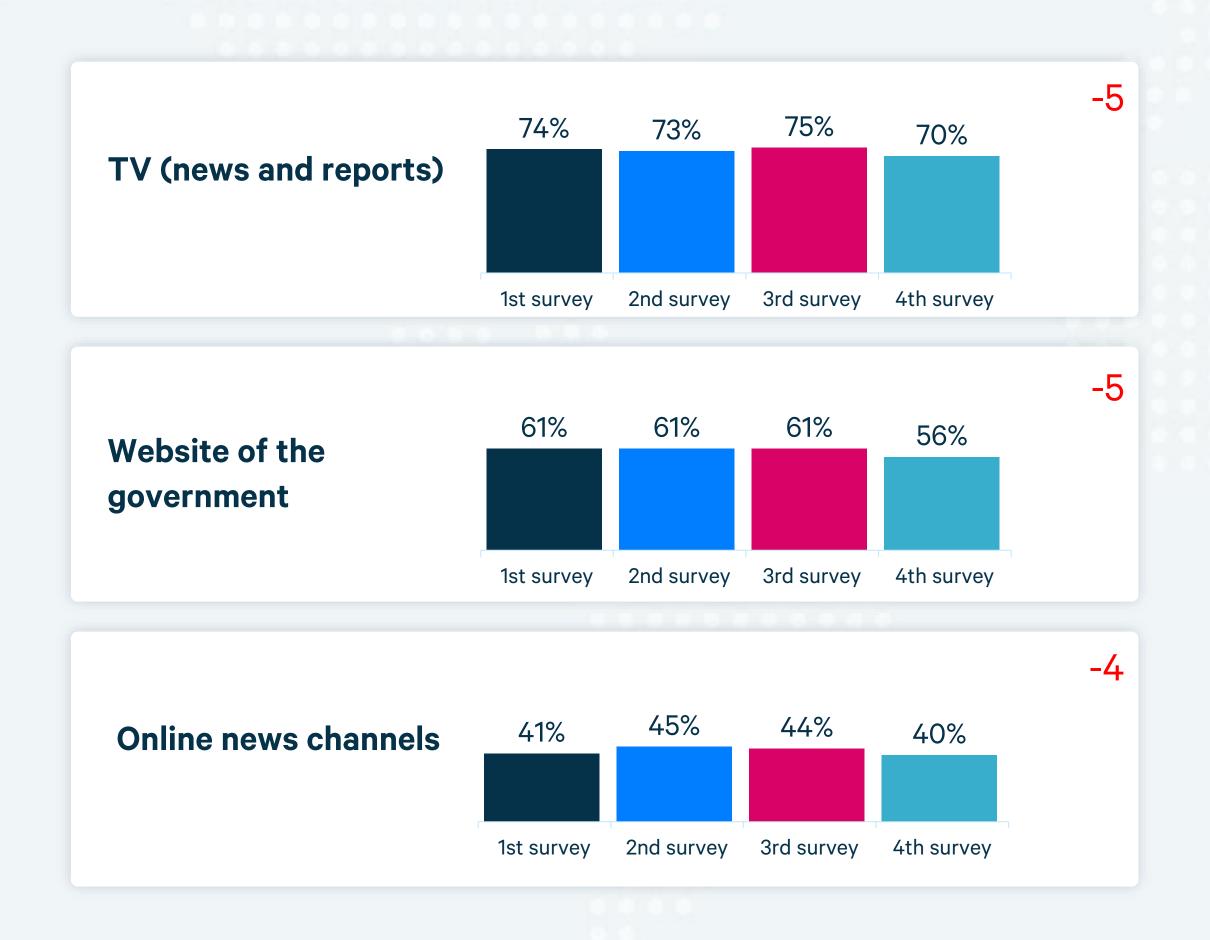


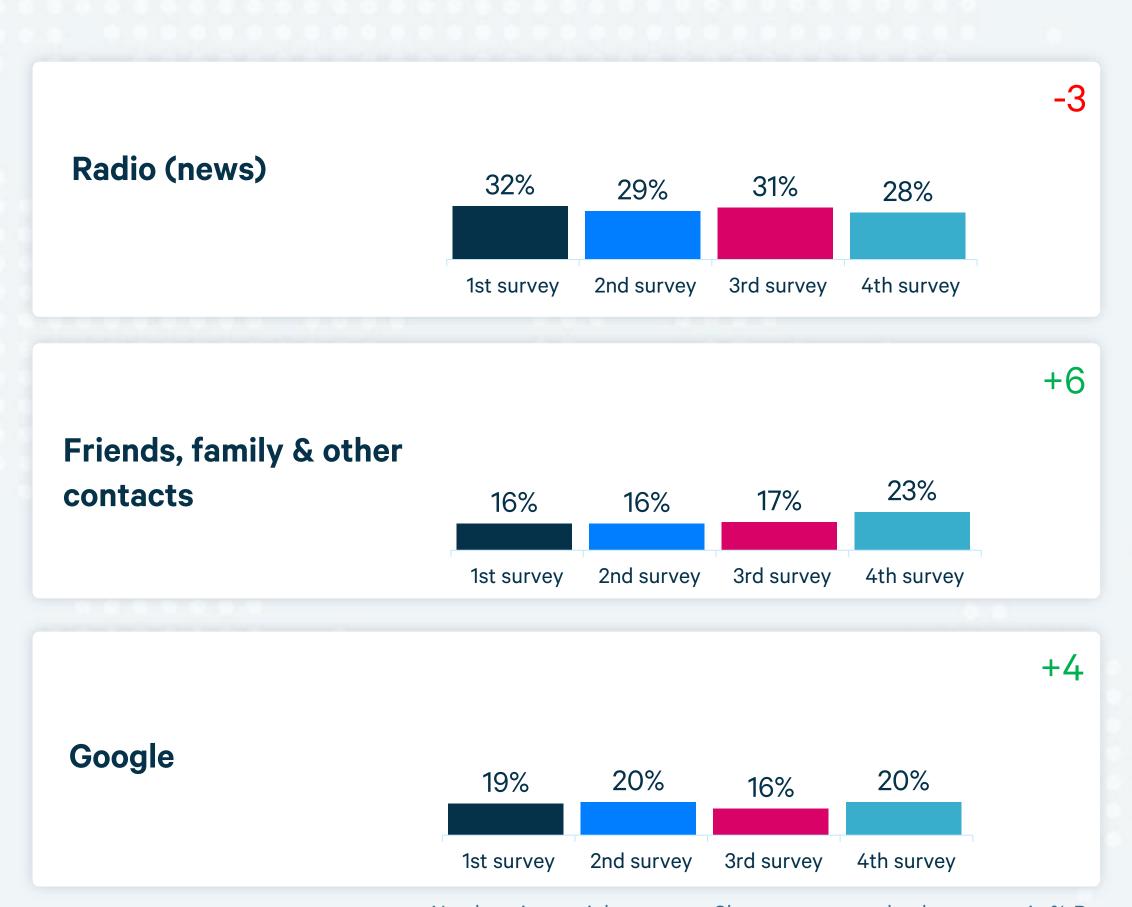




#### Which news channels do Brits trust? (1/2)

Trustworthiness (in %) – Sorted by current trust in the news channel

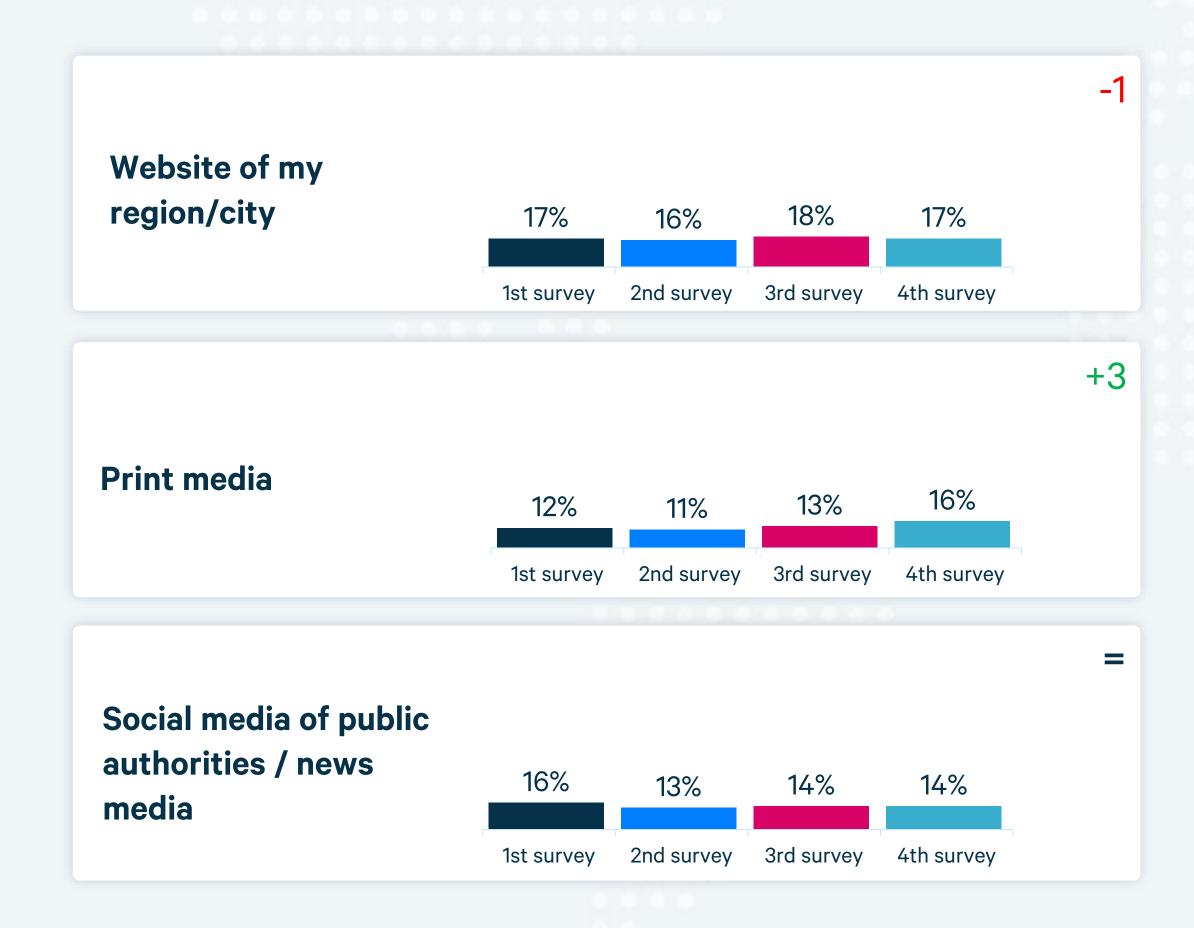


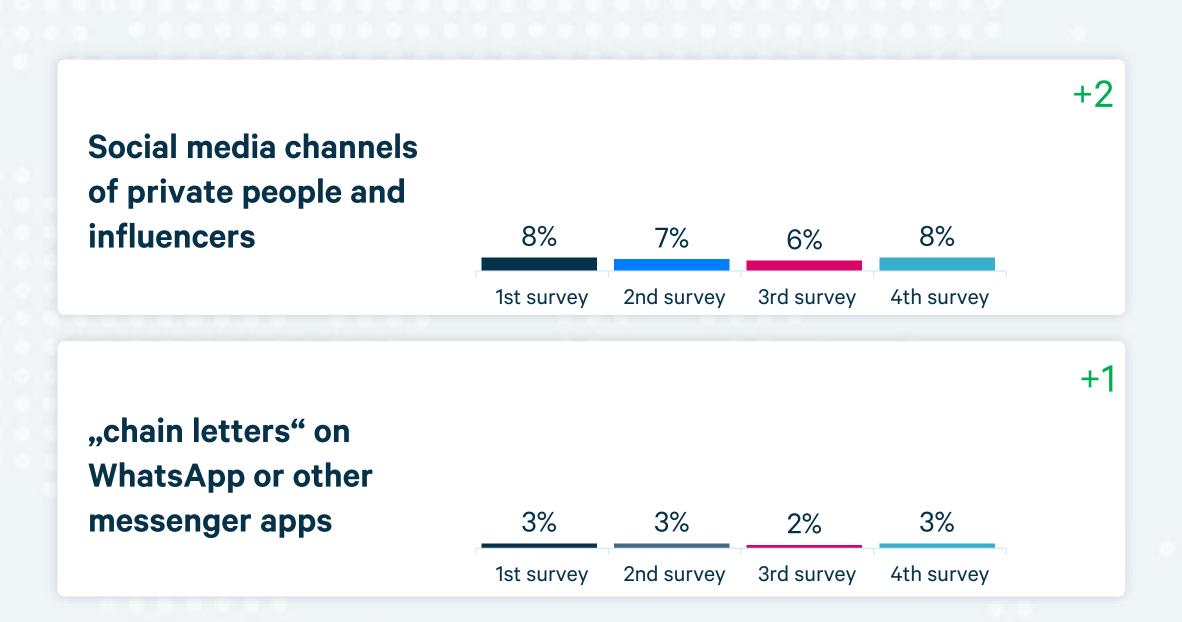




#### Which news channels do Brits trust? (2/2)

Trustworthiness (in %) – Sorted by current trust in the news channel

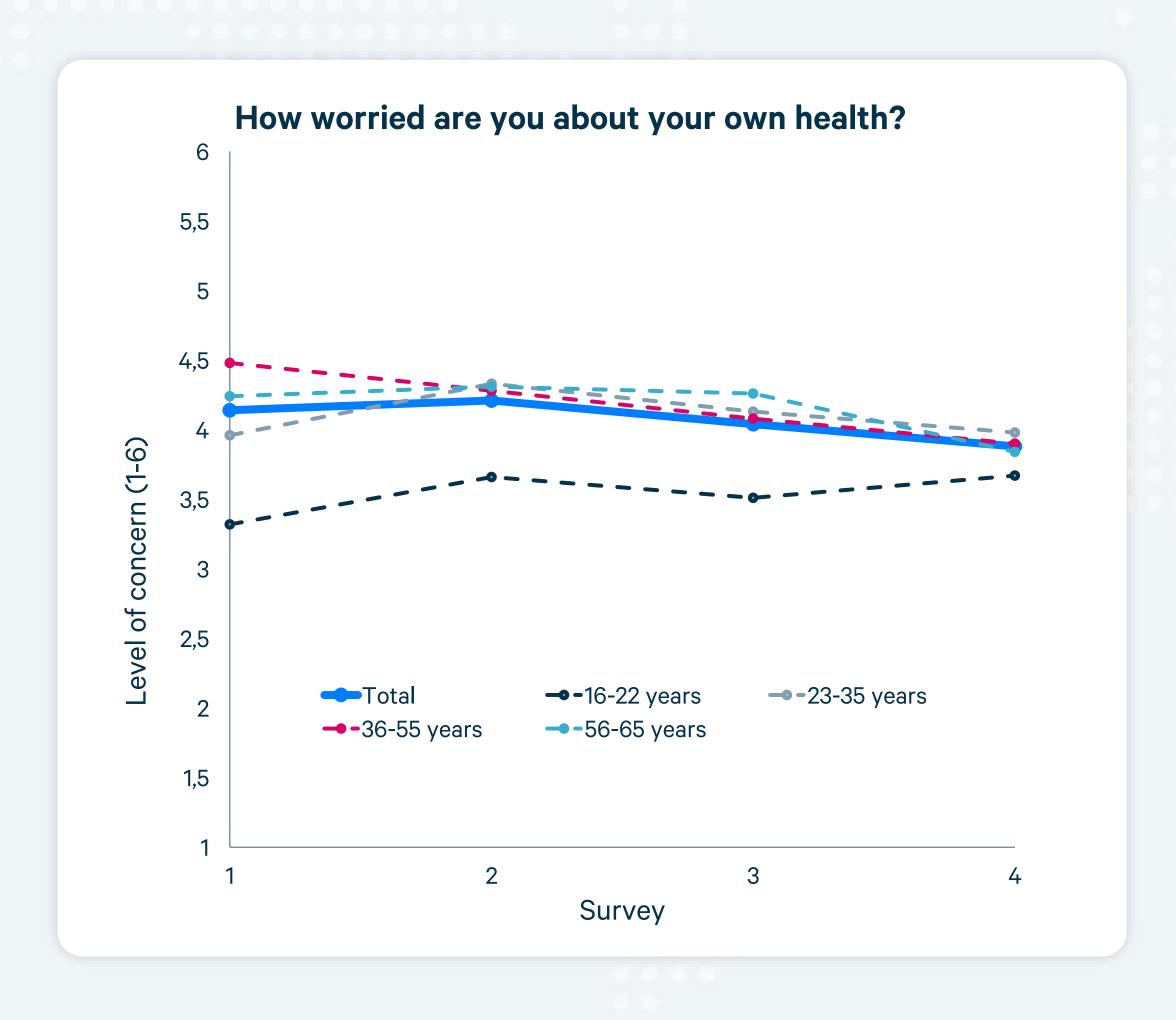






#### How worried are Brits about their own health?

Total sample & split by age groups – 6-point scale



Participants in all age groups except 16 to 22-year olds are less worried than last month. Especially older participants are on average less worried than in all the previous surveys.

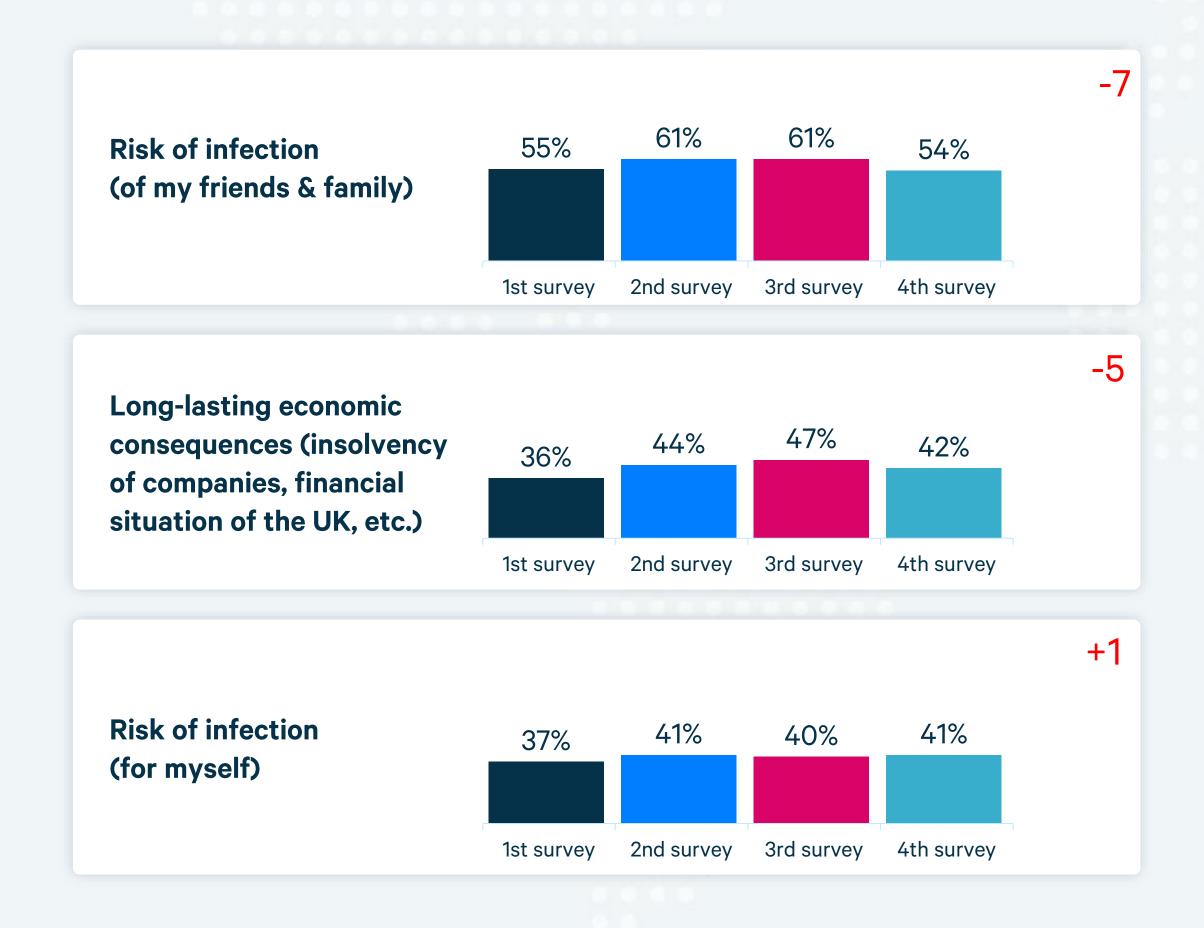
Age groups	1 <sup>st</sup> survey Ø (SD)	2 <sup>nd</sup> survey Ø (SD)	3 <sup>rd</sup> survey Ø (SD)	4 <sup>th</sup> survey Ø (SD)
Total	4.14 (1.4)	4.21 (1.4)	4.04 (1.4)	3.88 (1.4)
16-22 years old	3.32 (1.3)	3.65 (1.5)	3.51 (1.4)	3.67 (1.4)
23-35 years old	3.96 (1.4)	4.33 (1.3)	4.13 (1.3)	3.98 (1.4)
36-55 years old	4.48 (1.3)	4.28 (1.4)	4.08 (1.5)	3.90 (1.5)
56-65 years old	4.24 (1.4)	4.31 (1.3)	4.26 (1.5)	3.84 (1.4)

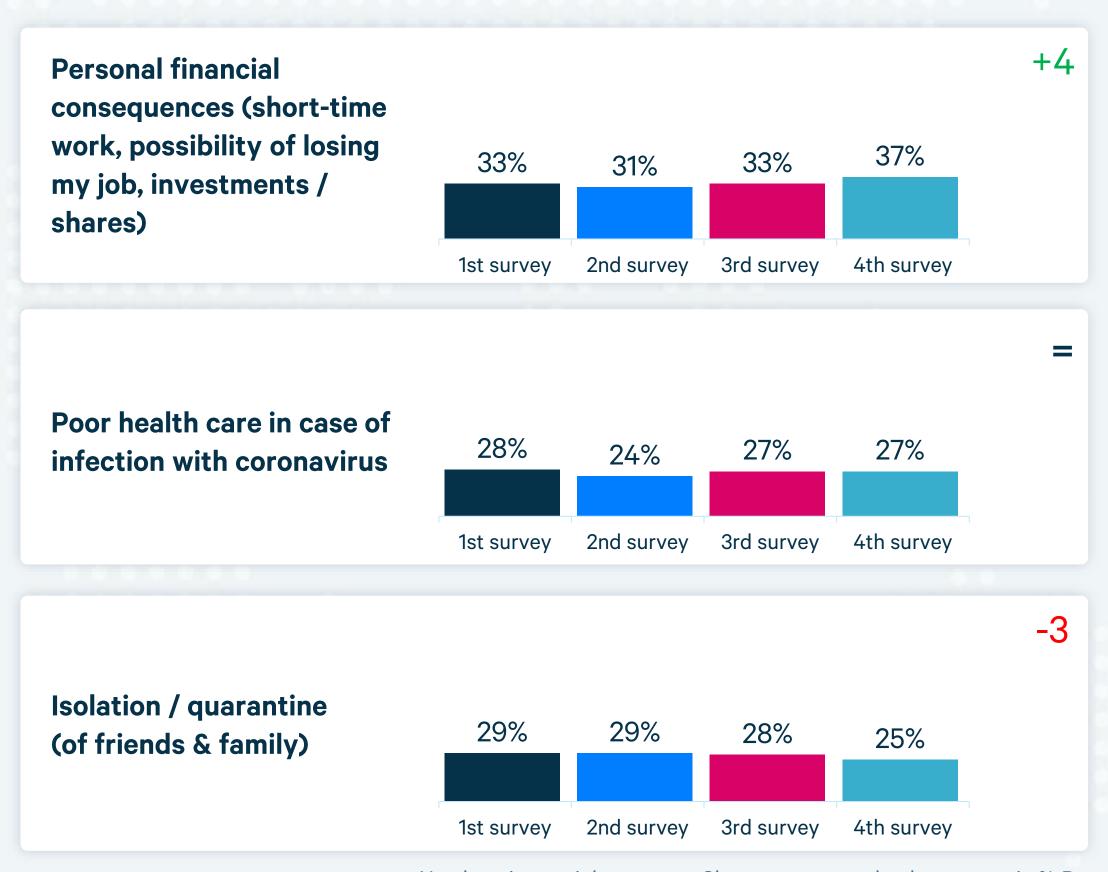
(1=Not worried at all // 6=Very worried)



#### What are the main concerns with regard to coronavirus? (1/3)

Total sample – sorted by frequency

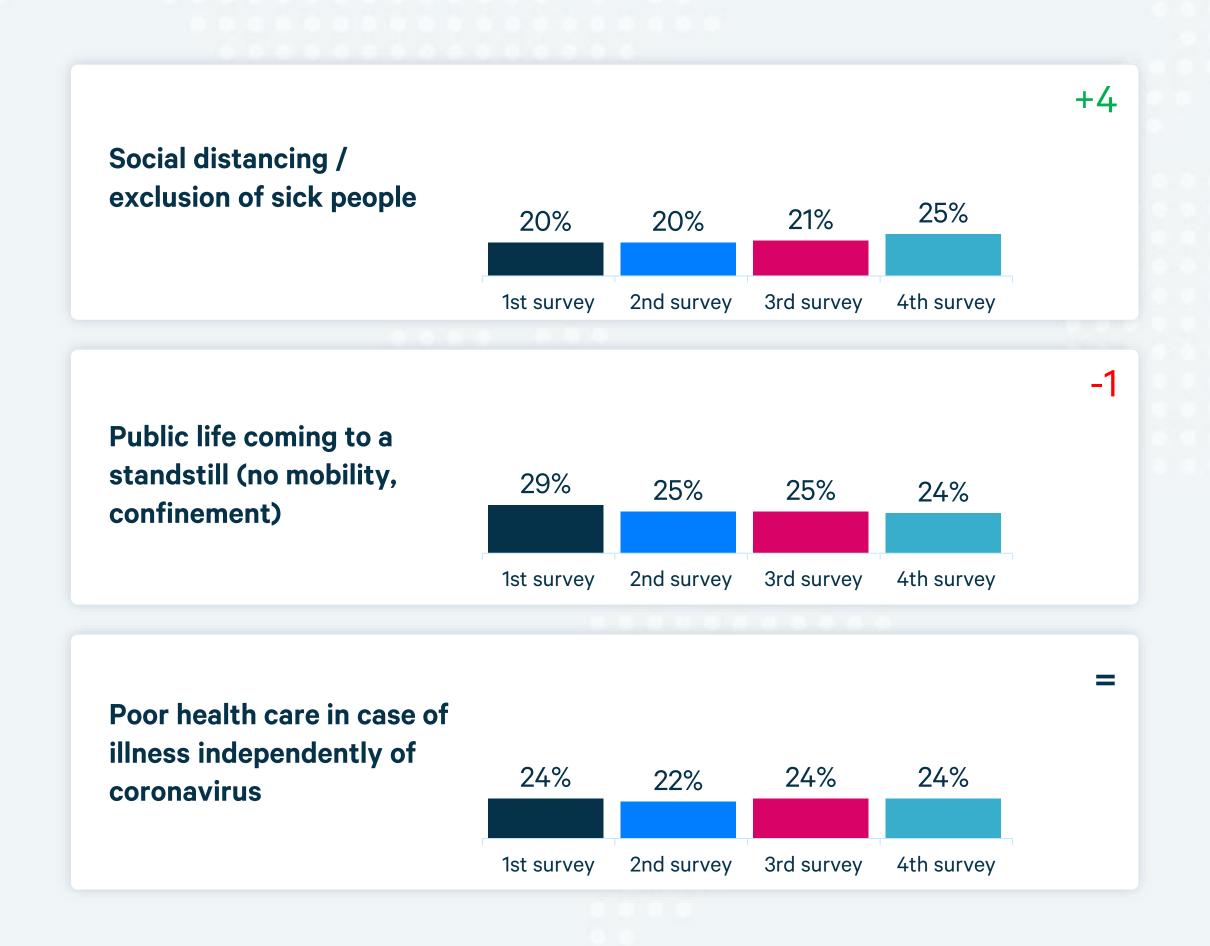






#### What are the main concerns with regard to coronavirus? (2/3)

Total sample – sorted by frequency

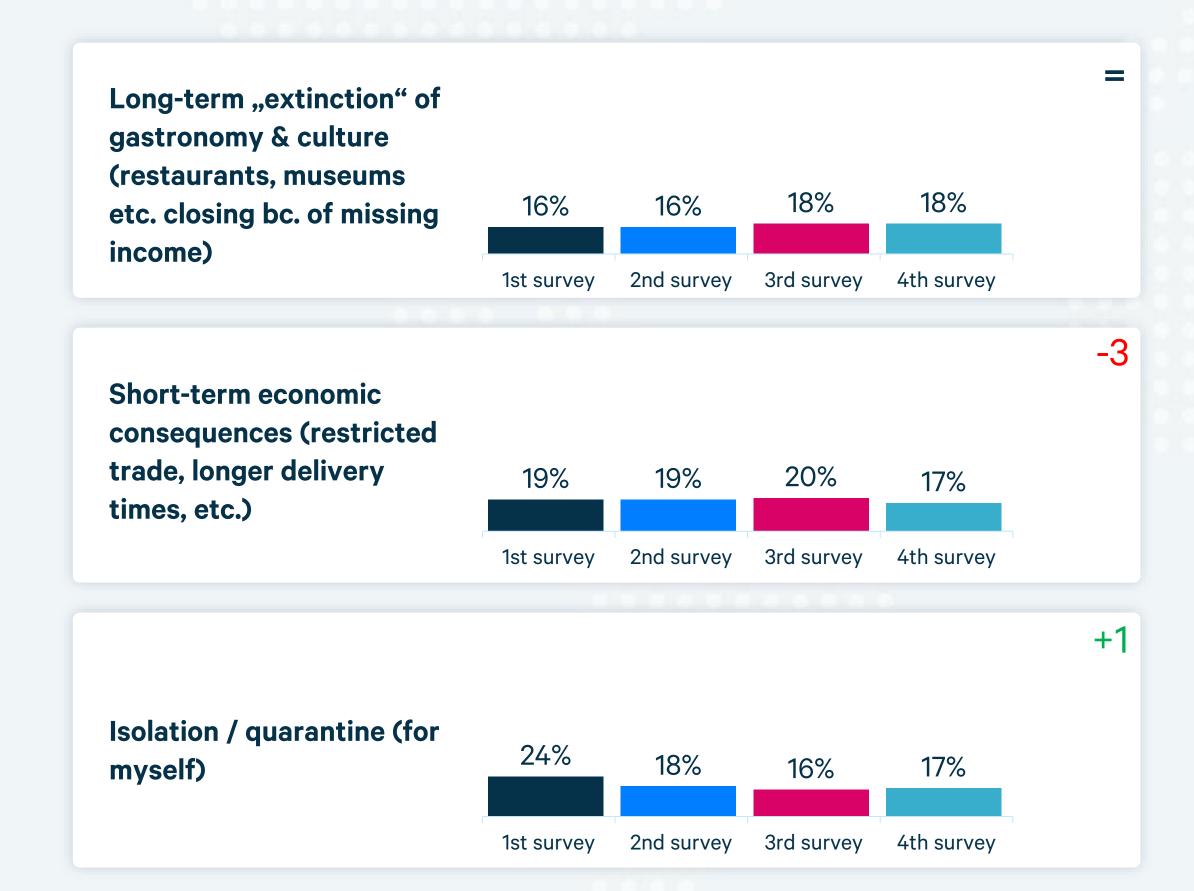


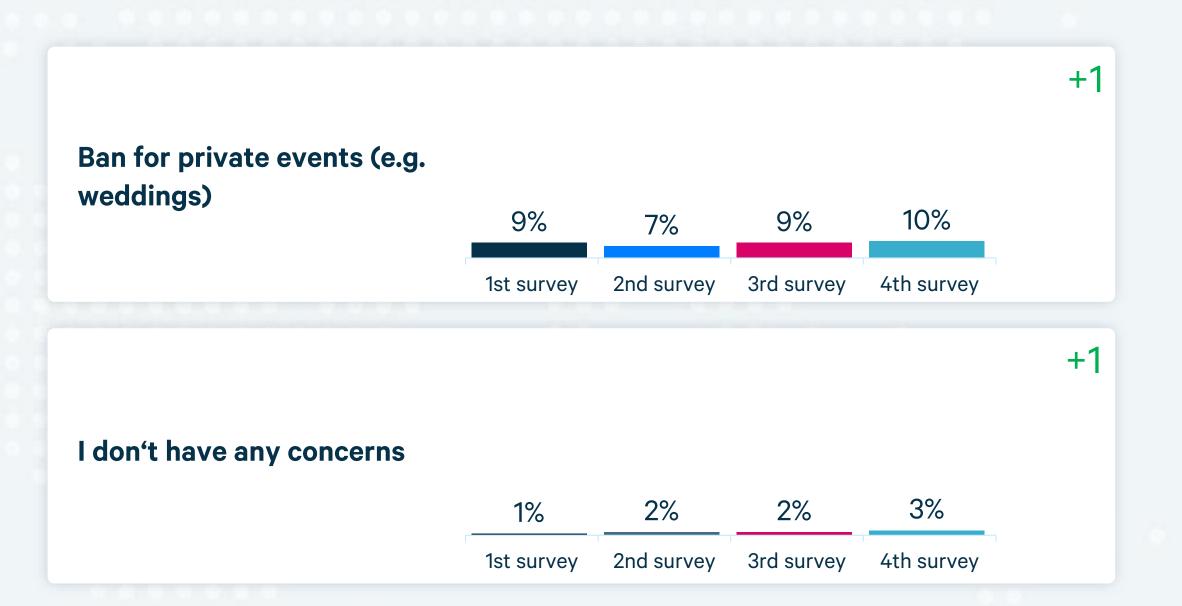




#### What are the main concerns with regard to coronavirus? (3/3)

Total sample – sorted by frequency







#### How satisfied are the Brits at the moment? (1/2)

Satisfaction in different areas of life (6-point scale) – total sample

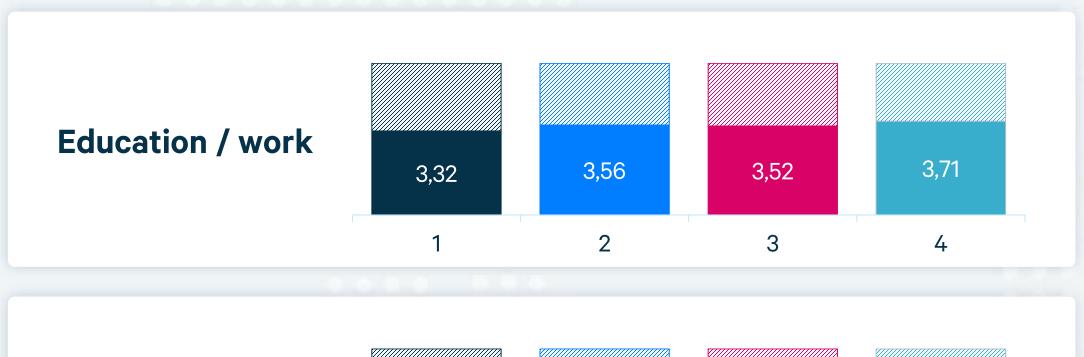


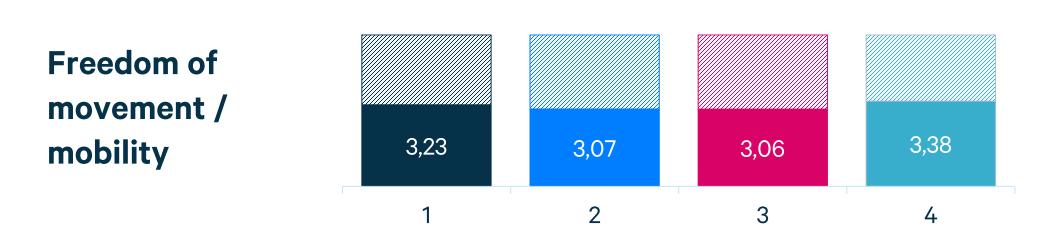


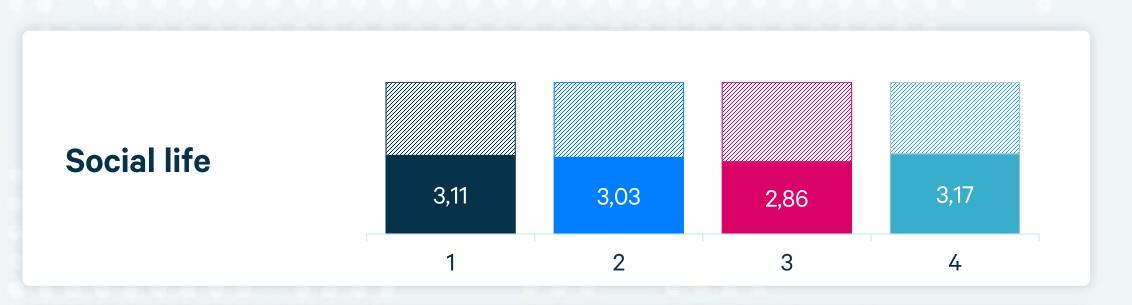


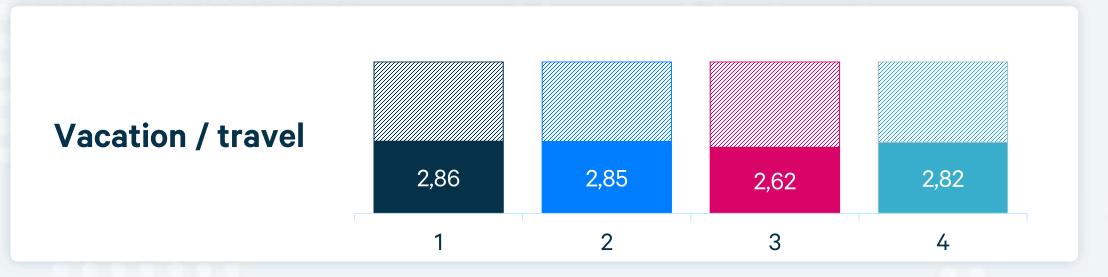
#### How satisfied are Brits at the moment? (2/2)

Satisfaction in different areas of life (6-point scale) – total sample





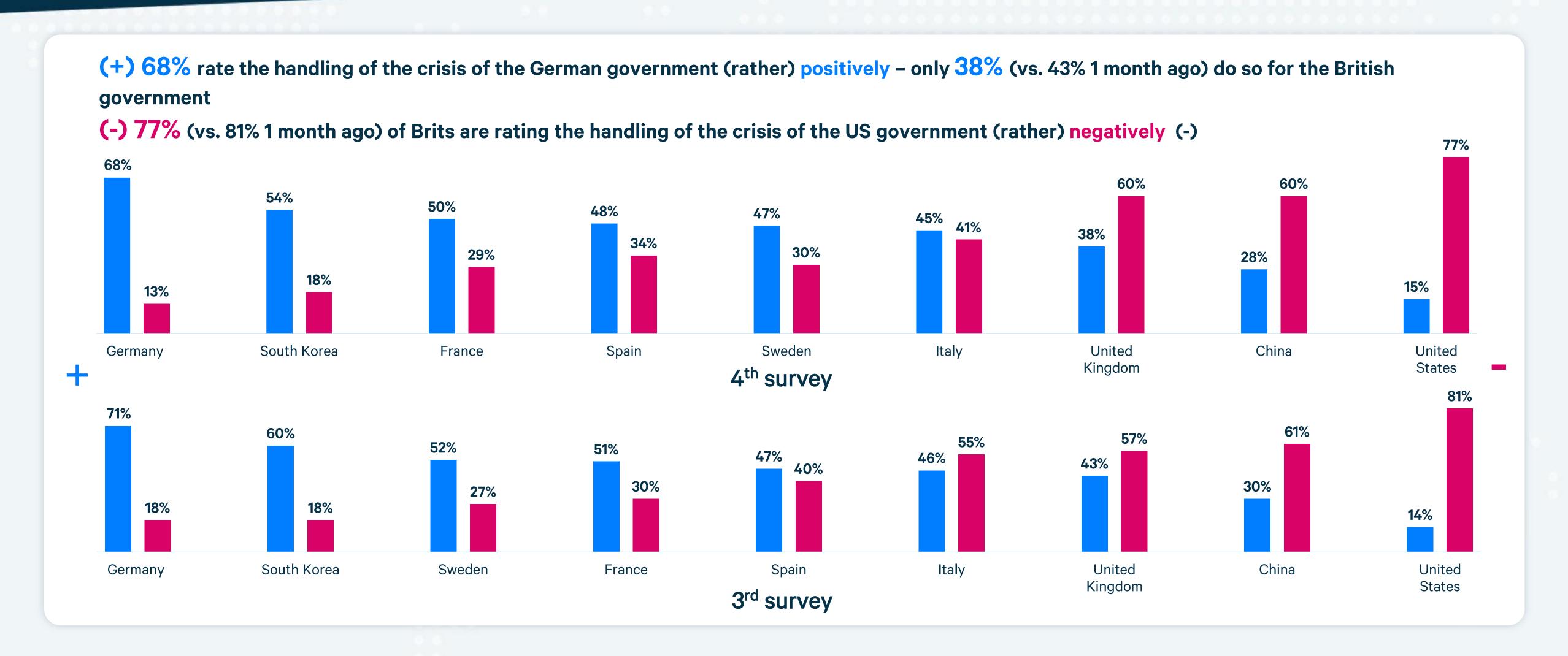






#### How do Brits rate the handling of the crisis of national governments?

Total sample – Sorted by frequency of positive ratings in %



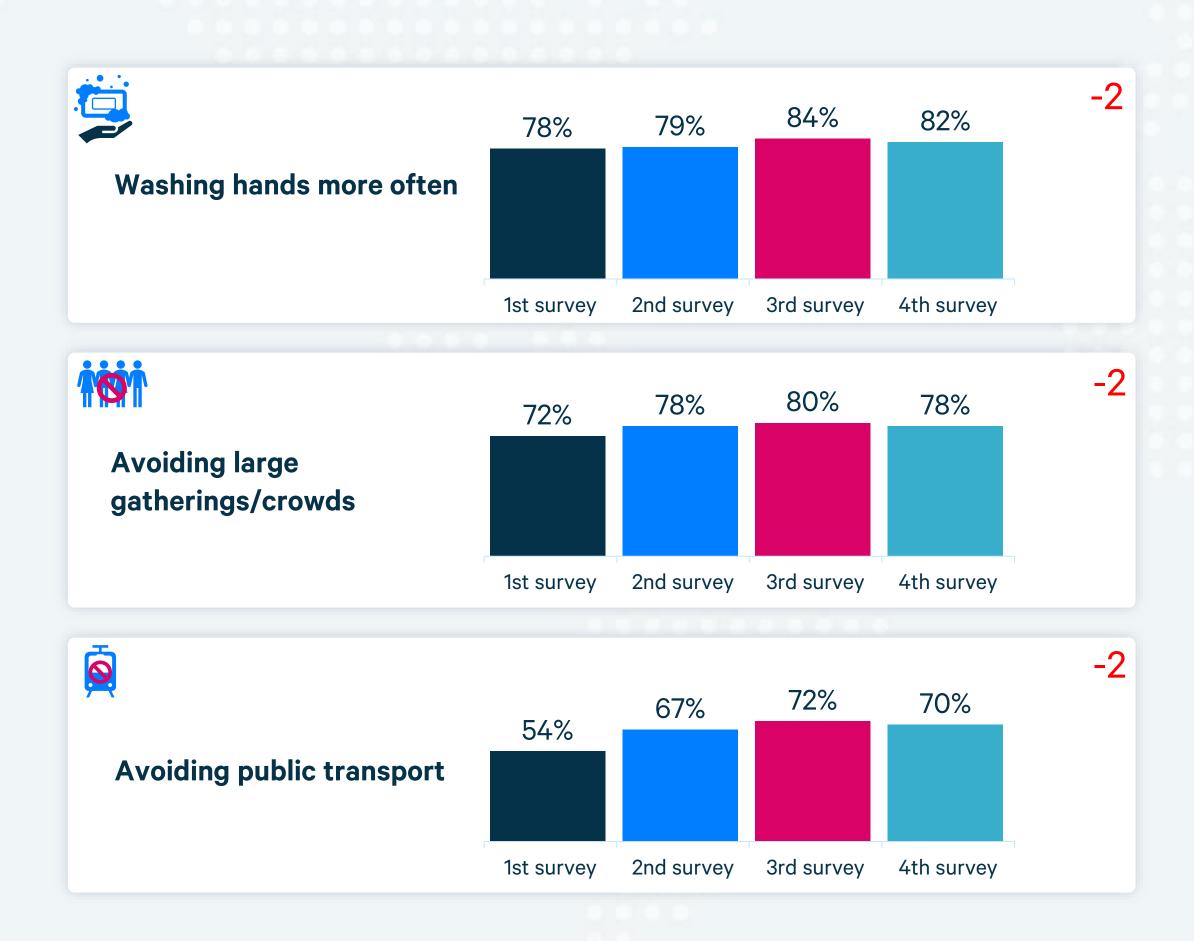


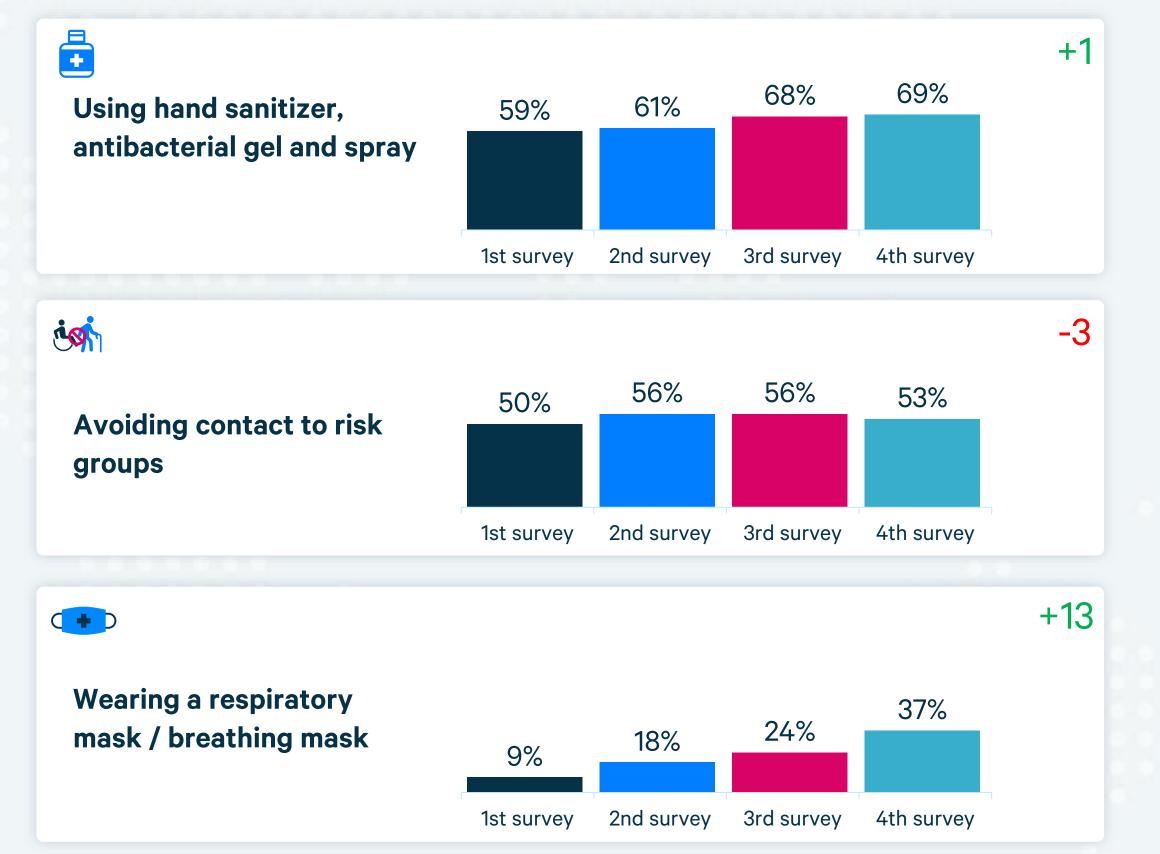


Measures for avoidance & safety

#### What do Brits do in order to decrease the risk of infection? (1/3)

Total sample – Sorted by frequency in %

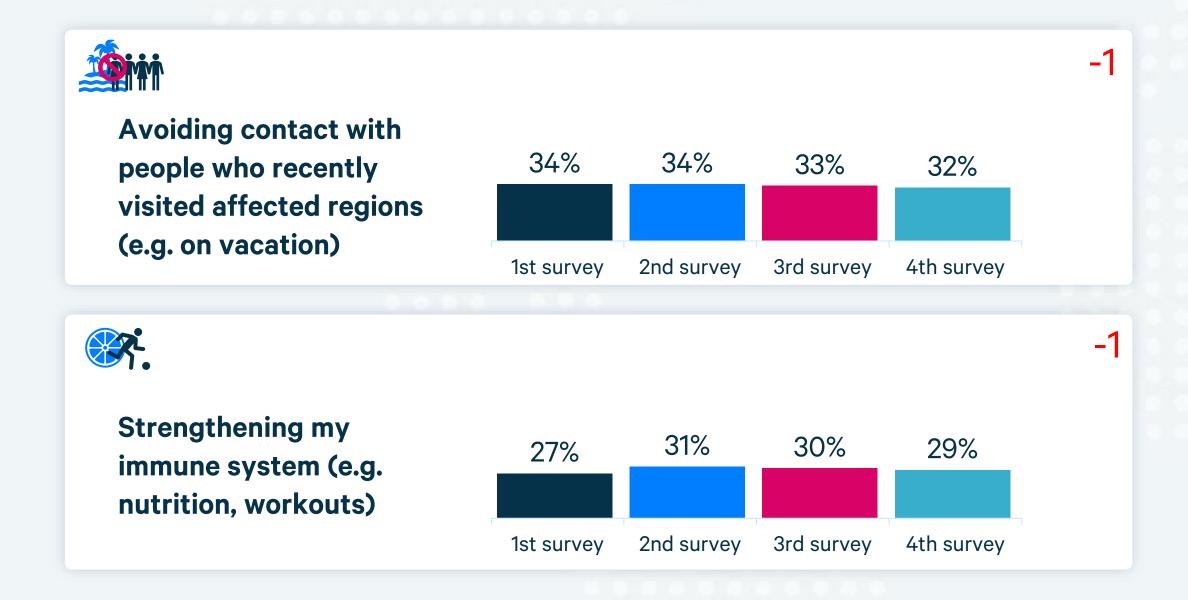


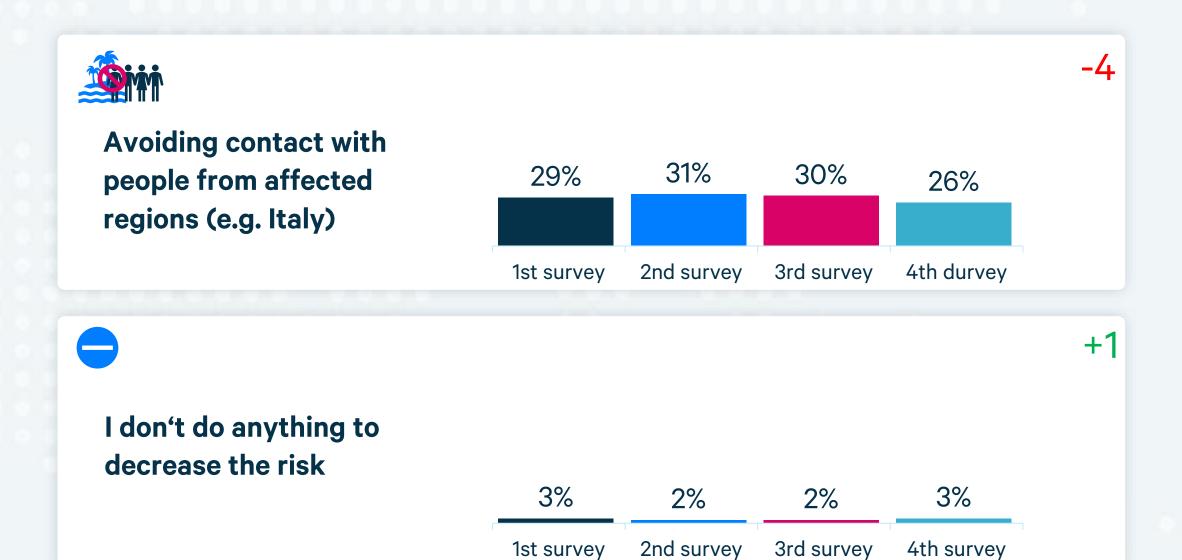




#### What do Brits do in order to decrease the risk of infection? (2/3)

Total sample – Sorted by frequency in %

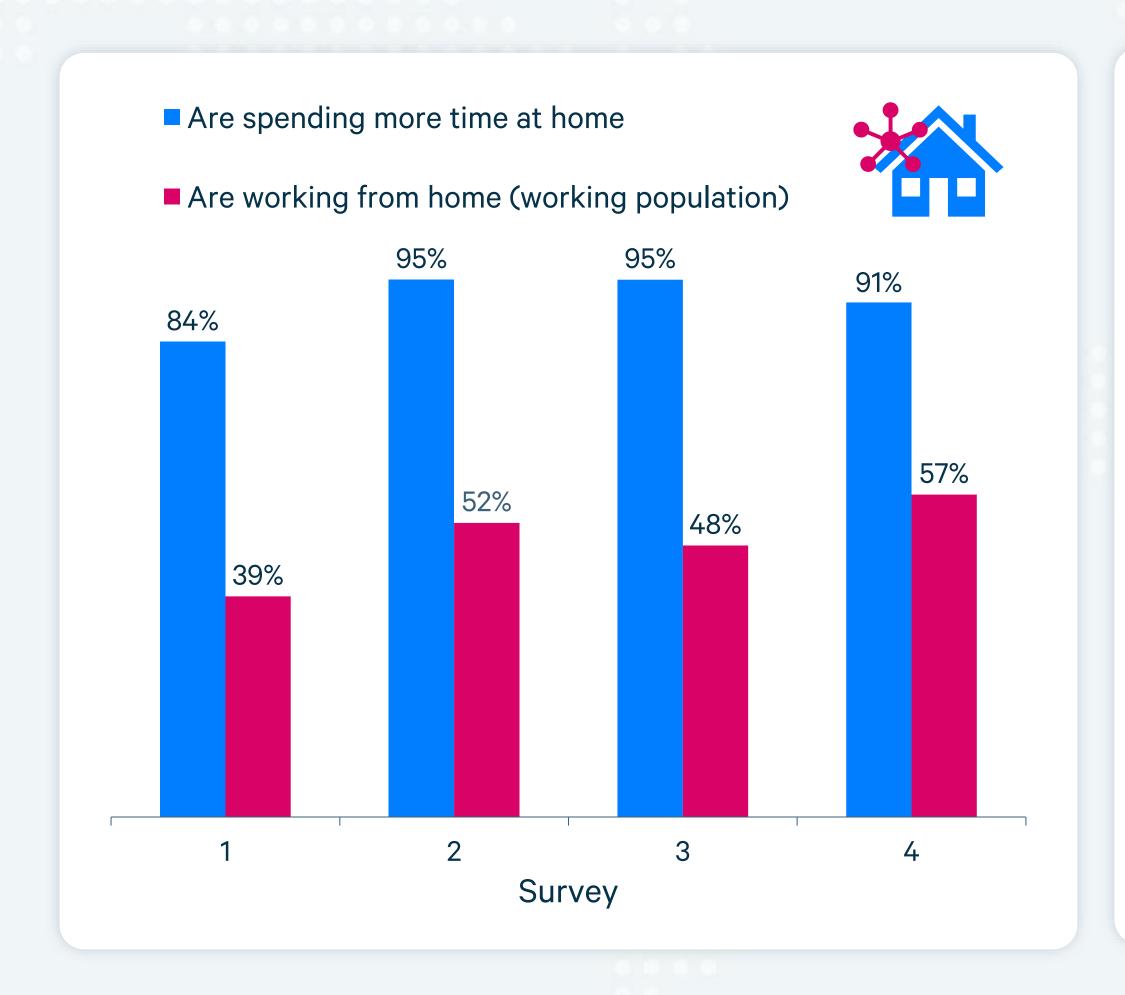


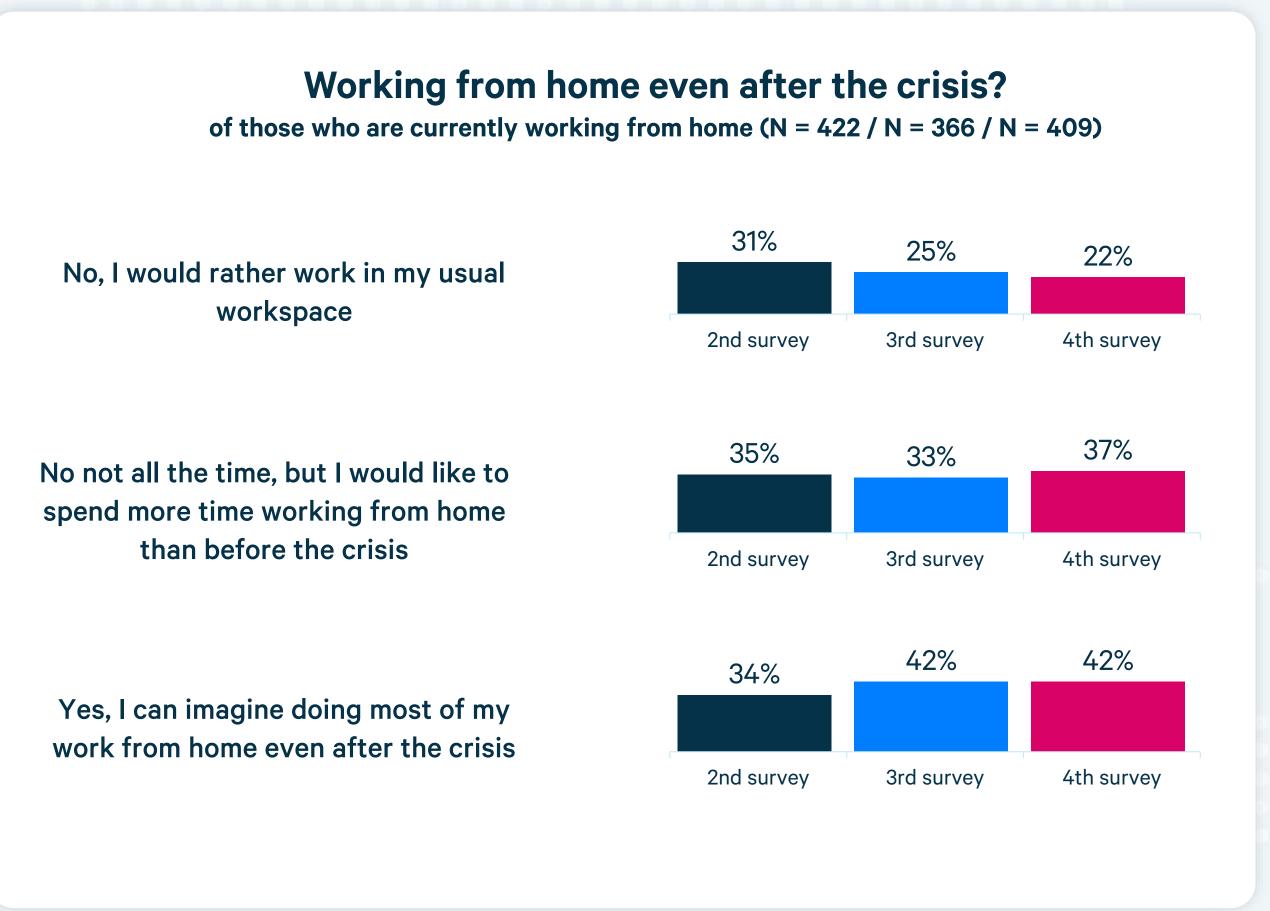




#### What do Brits do in order to decrease the risk of infection? (3/3)

Staying at home (total sample) & those who are working from home









## appinio



Leisure activities & buying behaviour

#### Shift from offline to online shopping for different product categories

Total sample – Sorted by shift in share of people buying more online than offline

			Purchased the prod	Purchased the product	more offline than online			
Current rank		Product category	Before the crisis (%)	Now (%)	Shift in %-pt.	Before the crisis (%)	Now (%)	Shift in %-pt.
1	***************************************	Personal hygiene	18	35	+17	68	50	-18
	X	Clothing / fashion	33	49	+16	47	17	-30
2	2	Home & Garden, DIY store	14	29	+15	52	27	-25
3		Foods & beverages	17	31	+14	71	60	-11
4	<b>₽</b> ₩	Animal-related products	15	26	+11	35	26	-9
6		Beer, wine, spirits / liquor	13	23	+10	57	44	-13
7		Household supplies	24	32	+8	49	27	-22
8	3	Toys & child products	17	24	+7	21	11	-10
9		Sports & free time / outdoors	14	21	+7	28	14	-14
10		Books	34	40	+6	26	13	-13
11		Office supplies	17	23	+6	24	12	-12
12	-	Car / motorcycle	11	15	+4	31	14	-17
13		Electronics (Accessories)	36	39	+3	28	13	-15
14	Ö	Watches & jewellery	15	18	+3	23	11	-12
15		Baby products	8	11	+3	17	12	-5





#### Negative experiences when shopping online & offline

Total sample







## Which activities would Brits do as soon as possible?

Total sample

Top 5 Activities  Top-2-Box: Would (rather) do that right away								
	3 <sup>rd</sup> survey 4 <sup>th</sup> surv							
	Visiting family	64%	59% (- <mark>5</mark> )					
	Shopping /strolling in the city	40%	37% ( <del>-3</del> )					
20	Going to the hairdresser	40%	35% (- <mark>5</mark> )					
	Going to the dentist	35%	33% ( <mark>-2</mark> )					
	Going out to restaurants (sitting outdoors)	32%	29% (-3)					

Bot	Flop 5 Activities Bottom-2-Box: Would (rather) not do that right away							
		3 <sup>rd</sup> survey	4 <sup>th</sup> survey					
	Going out to restaurants (sitting indoors)	66%	67% (+1)					
<b>⊗.⊗</b>	Going to the movies	67%	66% ( <del>-1</del> )					
	Going to concerts	64%	65% (+1)					
	Going to museums	64%	63% ( <del>-1</del> )					
	House parties (e.g. birthday parties with friends)	64%	63% (-1)					

#### What do Brits do more than usual at the moment?

"I do it a little bit / a lot more than before coronavirus"

Current rank		Activity	1 <sup>st</sup> survey – "I do it a little bit + a lot more"	2 <sup>nd</sup> survey – "I do it a little bit + a lot more"	3 <sup>rd</sup> survey – "I do it a little bit + a lot more"	4 <sup>th</sup> survey – "I do it a little bit + a lot more" (Changes compared to 3 <sup>rd</sup> survey in %-Pt.)
1		Watching TV	54%	60% (+6)	61% (+1)	57% (- <mark>4</mark> )
2		Being online	64%	55% (-9)	62% (+7)	55% ( <del>-7</del> )
3		Streaming	45%	52% (+7)	54% (+2)	52% (- <mark>2</mark> )
4		Cooking	35%	52% (+17)	51% (-1)	50% (-1)
5		Chatting via messenger apps	45%	50% (+5)	51% (+1)	50% (-1)
6		Using social media	41%	49% (+8)	51% (+2)	47% (- <mark>4</mark> )
7		Talking over the phone	40%	50% (+10)	50% (=)	47% ( <del>-3</del> )
8	广	Taking walks	18%	32% (+14)	42% (+10)	43% (+1)
9		Reading books	32%	37% (+5)	36% (-1)	35% (-1)
10	*	Gaming	29%	33% (+4)	33% (=)	30% ( <del>-3</del> )
11		Listening to the radio	28%	28% (=)	27% (-1)	26% (-1)
12	***	Playing board games	22%	26% (+4)	28% (+2)	25% ( <del>-3</del> )
13	1	Sports at home	20%	25% (+5)	27% (+2)	25% ( <mark>-2</mark> )
14	( <u></u> )	Listening to podcasts	20%	22% (+2)	20% (-2)	20% (=)
15	=	Reading magazines	20%	22% (+2)	18% (-4)	21% (+3)
16		Listening to audiobooks	14%	13% (-1)	13% (=)	14% (+1)



#### What do Brits do less than usual at the moment?

"I do it a little bit / a lot less than before coronavirus"

Current rank		Activity	1 <sup>st</sup> survey– "I do it a little bit + a lot less"	2 <sup>nd</sup> survey – "I do it a little bit + a lot less"	3 <sup>rd</sup> survey – "I do it a little bit + a lot less"	4 <sup>th</sup> survey – "I do it a little bit + a lot less" (Changes compared to 3 <sup>rd</sup> survey in %-Pt.)
1	866	Meeting friends	69%	79% (+10)	83% (+4)	77% (-6)
2	i <b>M</b> i	Visiting family	65%	77% (+12)	79% (+2)	75% (-4)
3	×	Going out to restaurants	66%	73% (+7)	79% (+6)	75% (-4)
4		Short trips / city trips	62%	73% (+11)	76% (+3)	70% (-6)
5		Going on vacation	60%	69% (+9)	74% (+5)	69% ( <b>-5</b> )
6	Ť	Going out to bars	55%	62% (+7)	68% (+6)	65% ( <del>-3</del> )
7		Going to the movies	54%	63% (+9)	66% (+3)	65% ( <b>-1</b> )
8	有有	Going out to party	50%	58% (+8)	62% (+4)	61% (-1)
9	血	Going to museums	41%	54% (+13)	58% (+4)	57% ( <del>-1</del> )
10	222	Going to the theatre	40%	54% (+14)	56% (+2)	55% (-1)
11	11-11	Grocery shopping	40%	51% (+11)	44% ( <del>-7</del> )	42% (- <mark>2</mark> )
12	三	Sports at a gym	36%	43% (+7)	45% (+2)	40% (-5)
13	₹.	Sports in a club	33%	41% (+8)	42% (+1)	39% (-3)
14	广	Taking walks	33%	33% (=)	28% (-5)	24% (-4)



## Which foodstuffs are bought more than before?

"Buying it (much) more than before coronavirus"

Current rank		Product	1 <sup>st</sup> survey – "Buying it (much) more than before"	2 <sup>nd</sup> survey – "Buying it (much) more than before"	3 <sup>rd</sup> survey – "Buying it (much) more than before"	4 <sup>th</sup> survey – "Buying it (much) more than before" (Changes compared to 3 <sup>rd</sup> survey in %-Pt.)
1	6	Sweets / salty snacks	20%	34% (+14)	35% (+1)	32% (-3)
2		Frozen food (e.g. frozen pizza, vegetables)	28%	33% (+5)	31% (- <mark>2</mark> )	32% (+1)
3		Preserves / tinned food	33%	34% (+1)	32% (-1)	31% (-1)
4	498	Vegetables	19%	20% (+1)	32% (+12)	31% (-1)
5		Fruits	19%	32% (+13)	31% (-1)	31% (=)
6	555	Coffee / tee / cacao	21%	30% (+9)	30% (=)	30% (=)
7	***	Bread / buns	21%	30% (+9)	29% (-1)	30% (+1)
8		Soft drinks	21%	32% (+11)	26% (-6)	30% (+4)
9		Fresh milk	19%	23% (+4)	30% (+7)	29% (-1)
10		Pasta	27%	30% (+3)	22% (-8)	28% (+6)
11		Rice	23%	27% (+4)	26% (-1)	26% (=)
12	H	Long-life milk	25%	28% (+3)	25% ( <del>-3</del> )	24% (-1)
13	**	Flour / semolina etc.	14%	25% (+11)	25% (=)	24% (-1)
14		Ready-made meals	23%	27% (+4)	23% (-4)	21% (-2)
15	<u></u>	Mineral water	14%	20% (+6)	16% (- <mark>4</mark> )	21% (+5)



#### Which non-food products are bought more than before?

Top 2 in %: "Buying it (much) more than before coronavirus"

Current rank	Product		1st survey	2 <sup>nd</sup> survey – Top 2 (Changes compared to 1 <sup>st</sup> survey in %-pt.)	3 <sup>rd</sup> survey – Top 2 (Changes compared to 2 <sup>nd</sup> survey in %-pt.)	4 <sup>th</sup> survey – Top 2 (Changes compared to 3 <sup>rd</sup> survey in %-pt.)
1	•	Hand sanitizer / antibacterial gel & spray	33%	42% (+9)	49% (+7)	50% (+1)
2	•	Mask / mouth protection	16%	25% (+9)	33% (+8)	42% (+9)
3		Soap / handwash	32%	40% (+8)	41% (+1)	41% (=)
4		Cleaning products	29%	36% (+7)	34% ( <mark>-2</mark> )	35% (-1)
5		Disposable gloves	18%	28% (+10)	28% (=)	33% (+5)
6	Y	Alcohol	18%	28% (+10)	31% (+3)	30% (-1)
7	0	Toilet paper	28%	30% (+2)	25% (-5)	29% (+4)
8	0	Tissues / handkerchiefs	22%	27% (+5)	26% (-1)	25% (-1)
9		Books	17%	22% (+5)	23% (+1)	23% (+1)
10	<u></u>	(Laundry) detergents	19%	23% (+4)	22% (-1)	22% (=)
11	Ę	Drugs / medicine	24%	23% (-1)	17% (-6)	21% (+4)
12	+ *	Video games	15%	21% (+6)	19% (- <mark>2</mark> )	20% (+1)
13		Board games	12%	18% (+6)	17% (-1)	17% (=)
14		Animal products	17%	20% (+3)	15% ( <del>-5</del> )	15% (=)



#### Which non-food products are bought less than before?

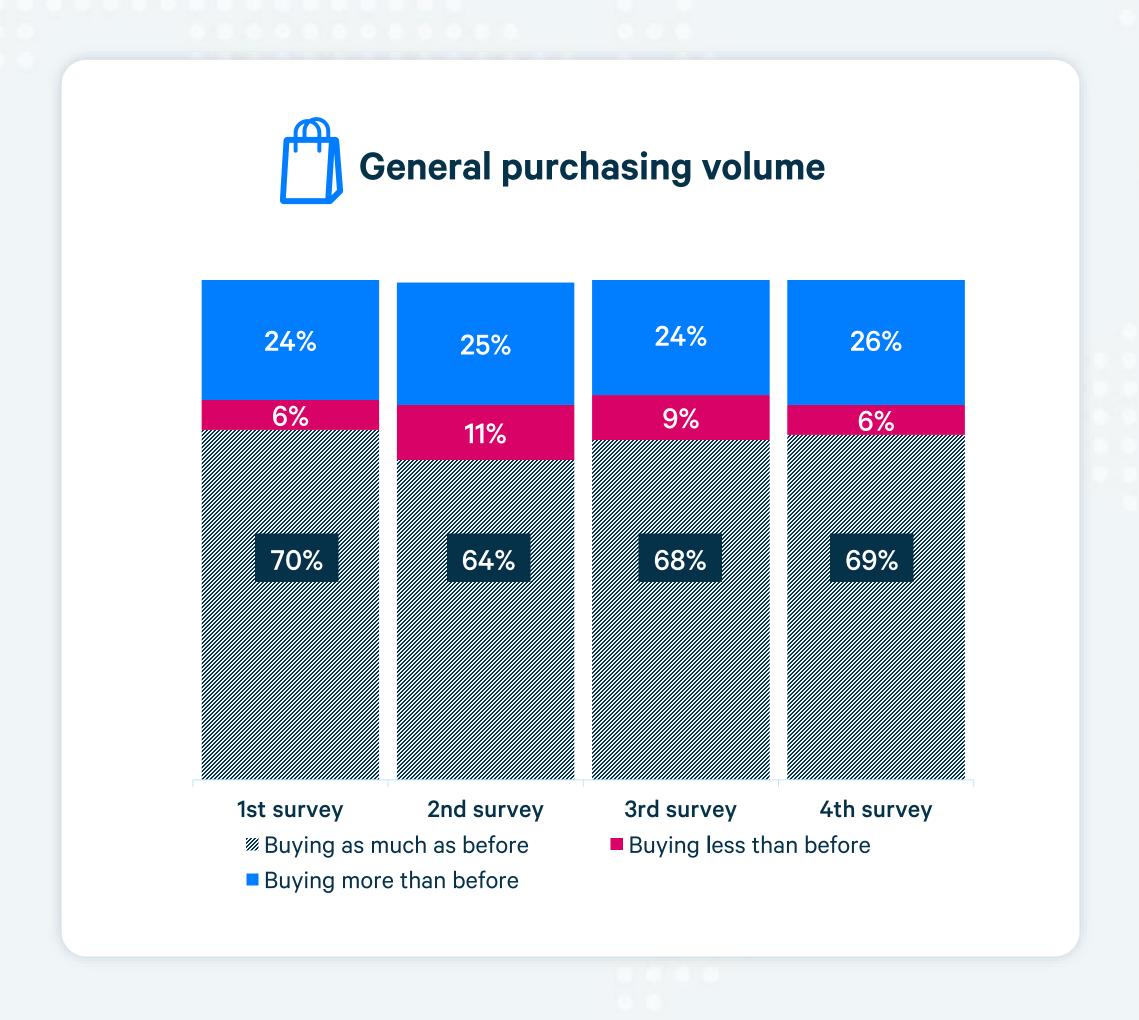
Bottom 2 in %: "Buying it (much) less than before coronavirus"

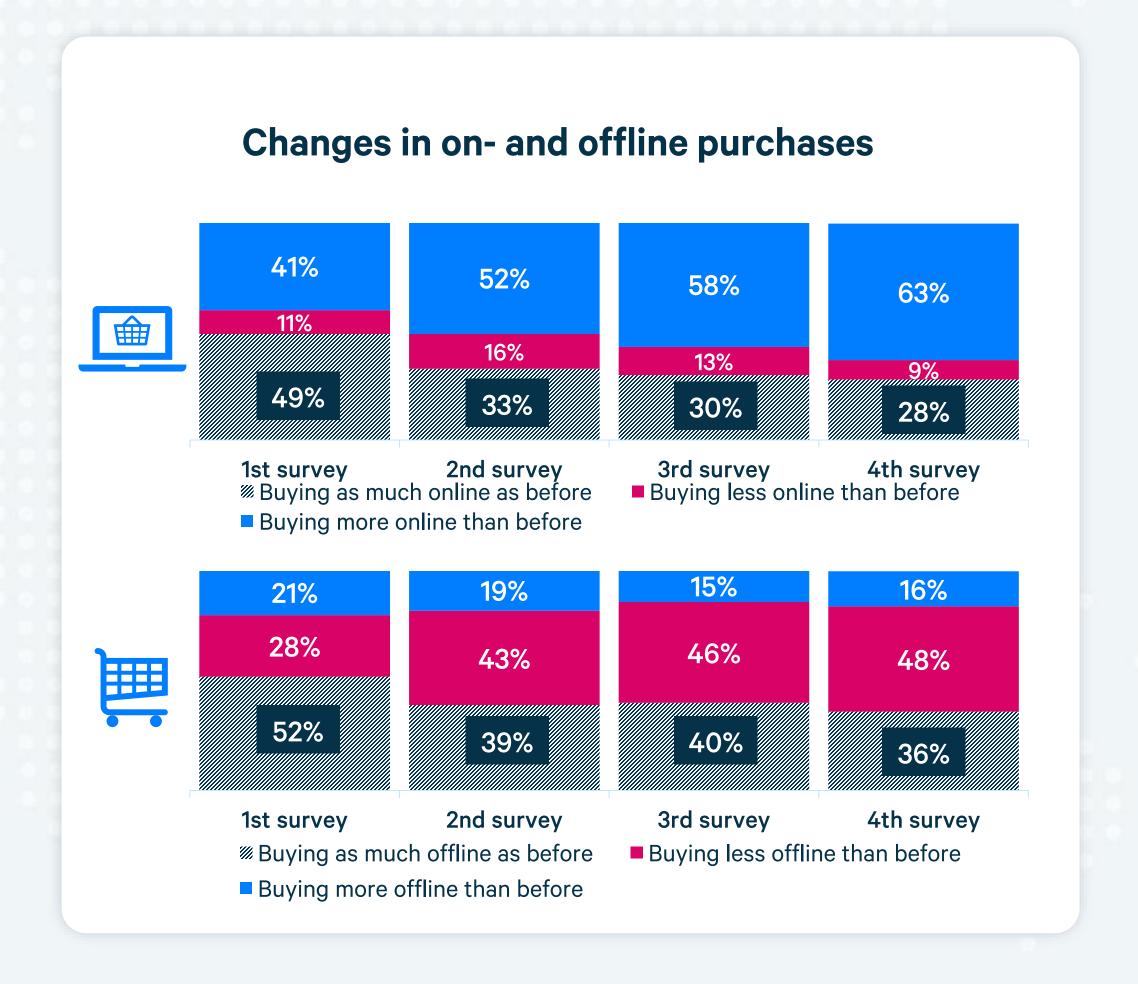
Current rank	Product	1st survey – Bottom 2	2nd survey – Bottom 2 (Changes compared to 1st survey in %-pt.)	3 <sup>rd</sup> survey – Bottom 2 (Changes compared to 2 <sup>nd</sup> survey in %-pt.)	4 <sup>th</sup> survey – Bottom 2 (Changes compared to 3 <sup>rd</sup> survey in %-pt.)
1	Clothing / shoes	27%	43% (+16)	41% (- <b>2</b> )	35% (-6)
2	Make-Up / decorative cosmetics	20%	22% (+2)	22% (=)	21% (-1)
3	Furniture Furniture	27%	30% (+3)	27% (-3)	20% (-7)
4	Household appliances	25%	28% (+3)	26% ( <del>-2</del> )	20% (-6)
5	Entertainment	19%	20% (+1)	16% (-4)	16% (=)
6	Stationary / office supplies	24%	25% (+1)	19% (-6)	16% (-3)
7	Books	18%	19% (+1)	16% ( <del>-3</del> )	15% ( <b>-1</b> )
8	<b>Y</b> Alcohol	22%	20% (-2)	15% ( <b>-5</b> )	15% (=)
9	Magazines	22%	19% (-3)	17% (- <mark>2</mark> )	14% (-3)
10	Video / computer games	18%	17% (-1)	15% (- <del>2</del> )	14% (-1)
11	Board games	21%	16% (-5)	13% (-3)	14% (+1)
12	Tabaco / cigarettes	21%	13% (-8)	8% (-5)	10% (+2)



#### How did the buying behaviour change online & offline?

Total sample





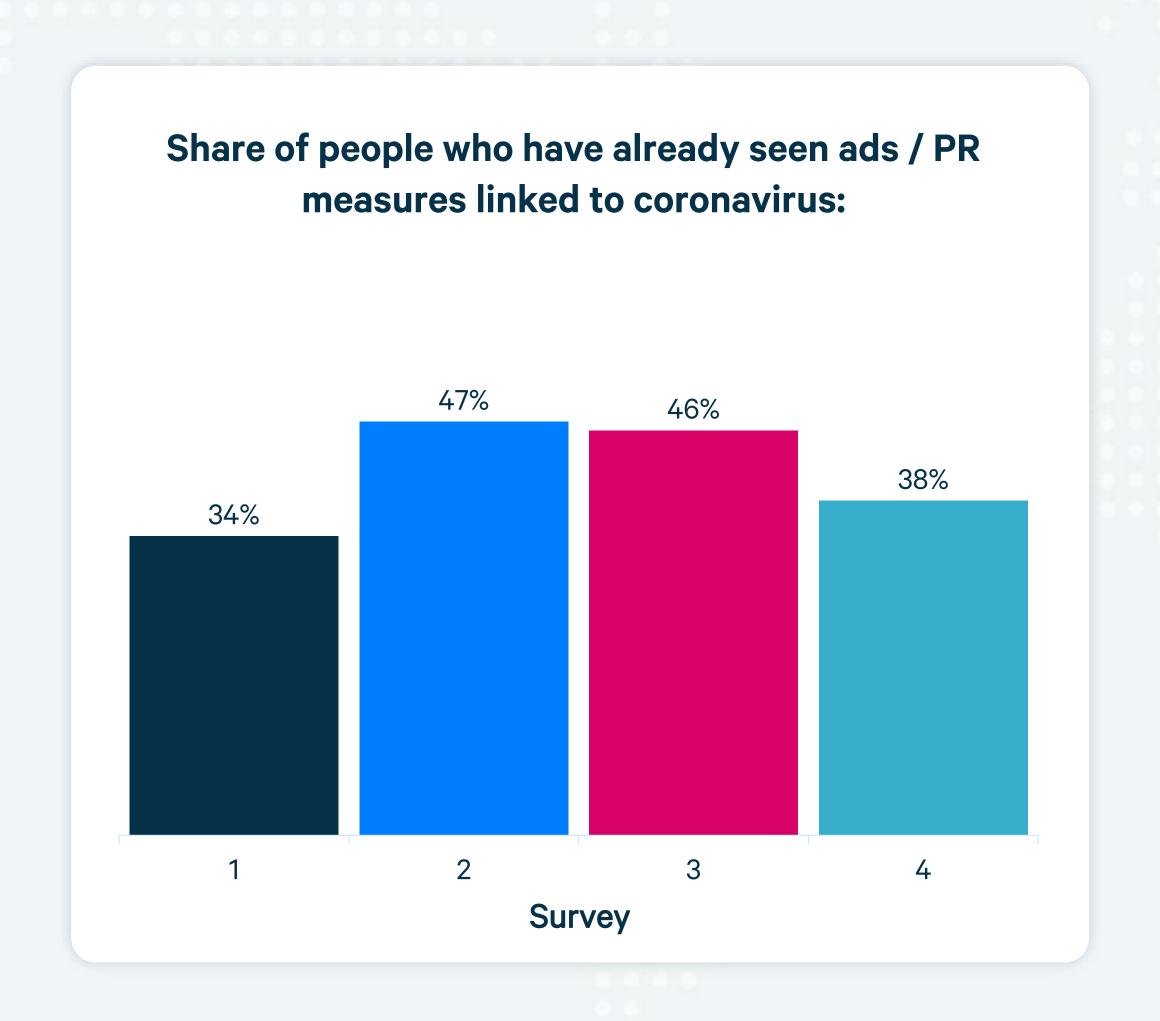


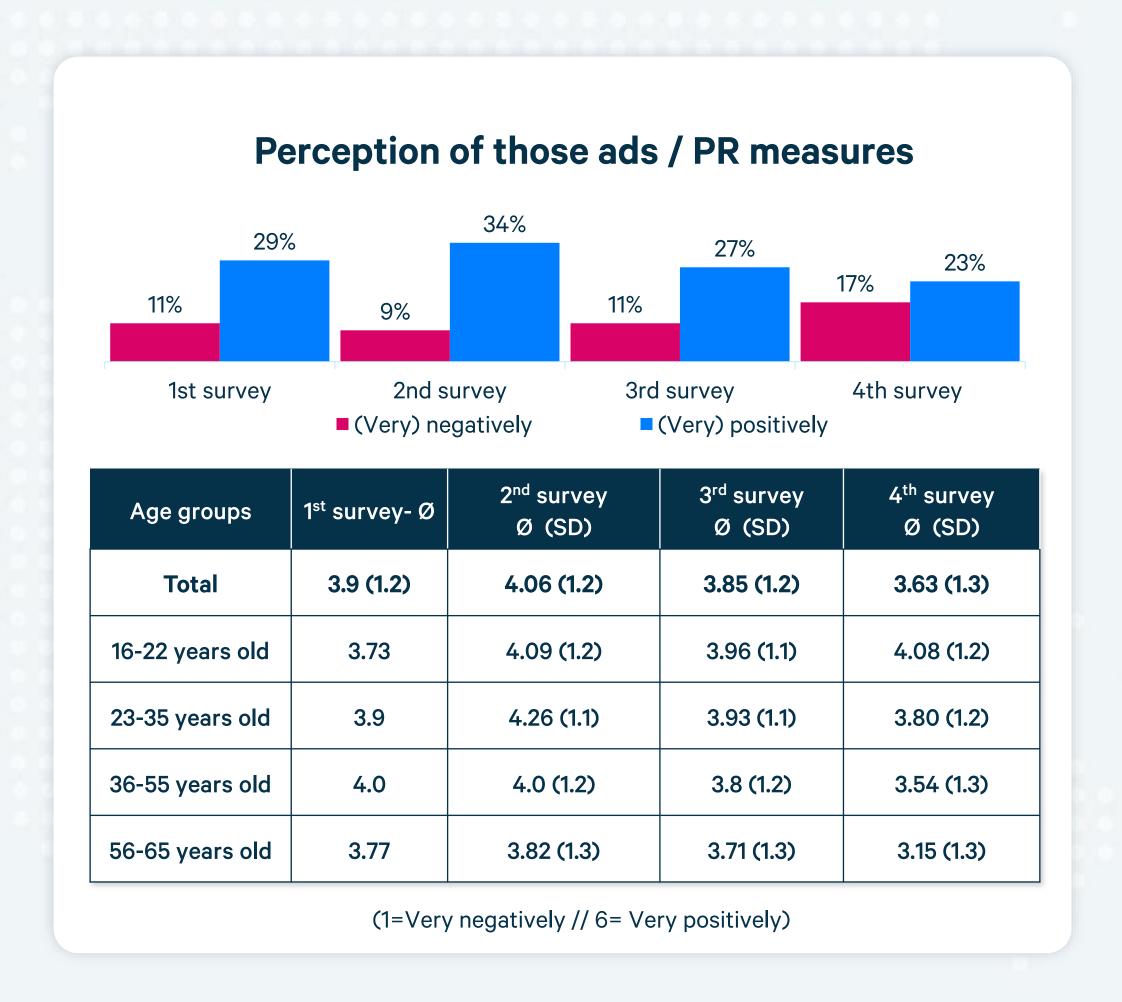


Ads related to coronavirus

#### How is advertisement that refers to coronavirus perceived in the UK?

Total sample – 6-point scale







#### Your contacts for studies



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