01.06.2022, United States

appinio hype tracker

Your fast track to consumer insights

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Weekly Insights

This week — Inflation

How do Americans perceive changes in the cost of living and how concerned are they about the financial situation? How are they trying to reduce expenses? Are they borrowing money or adopting new payment options?



The Hype Tracker gives you front row access to consumers' thoughts on the hottest topics right now. Gain insight into a curated selection of hypes from our industry experts.

U3 Consumer Behavior Tracker

Products, brands and passion points – What are consumers using and thinking about? What's on top of mind for the average shopper and what are the brands they're loving? Our biweekly tracker gives you the lowdown.

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01 Weekly Insights

This week — Inflation

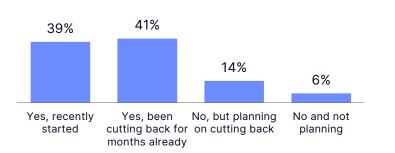


Weekly Insights — Inflation

9 out of 10 Americans have noticed price increases within the past 6 months

70% have the feeling that they can afford less than before.

Did they cut back spending due to the inflation?



Americans are concerned...

"I am worried about the overall financial situation of the country."



[&]quot;I am worried about my personal financial situation."



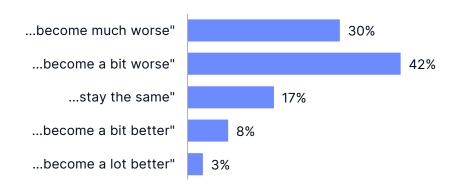
Strongly disagree
Disagree
Somewhat disagree
Somewhat agree
Agree

Weekly

Insights



What do respondents think about their financial situation in the upcoming six months? ",I expect my financial situation to...



The older the respondent, the more likely they are to expect their financial situation to deteriorate.

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"Did you notice an increase in prices for the products you've been buying lately?" (Basis N=1000) // "Do you have the feeling that you can afford less now?// "Thinking about the next 6 months, which of the following statements applies to you?// Have you already cut back your usual spending due to the current climate (e.g. cost of living crisis, high inflation, high prices)?" // "To what extent do you agree or disagree with the following statements?" (Basis=1000)

90% agree that companies and brands should be transparent about price increases

On which product categories do they already cut back spendings? Only respondents who cut back spending already

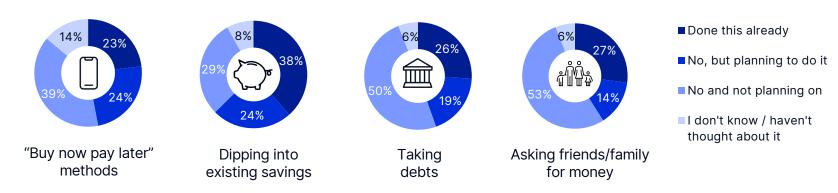
Eating out (Pub/restaurant)	55%
Take away food/coffee	44%
Travel/Holiday	43%
Fashion	43%
Entertainment	42%
Groceries	35%
Subscription services	33%
Fuel	33%
Streaming services	30%
Energy	29%
Electrical equipment	28%
Beauty & Personal care	28%
Household appliances	22%
Furniture	22%
Books / magazines	19%
Sports / fitness equipment	19%

In which categories do men and women save?

Only respondents who cut back spending already



What measures are Americans taking as a result of the higher cost of living?



Baby boomers are by far the least likely to use "buy now pay later" methods to split or delay payments (62% vs. 39% on average)



"On which of the following categories have you already cut back or are planning on cutting back your spending?" (Basis N=937)// Have you used "Buy Now Pay Later" methods (e.g. Klarna, Zilch) to cope with rising living cost and split your payments in instalments or delaying them? (Basis N=1000) // Have you dipped into your existing savings to cope with rising living costs?" // Have you asked family and friends for financial support to cope with rising living costs?" // Have you taken on more debt to cope with rising living costs?" // what extent do you agree or disagree with the following statements?"

Weekly

Insights

02 Hype Tracker

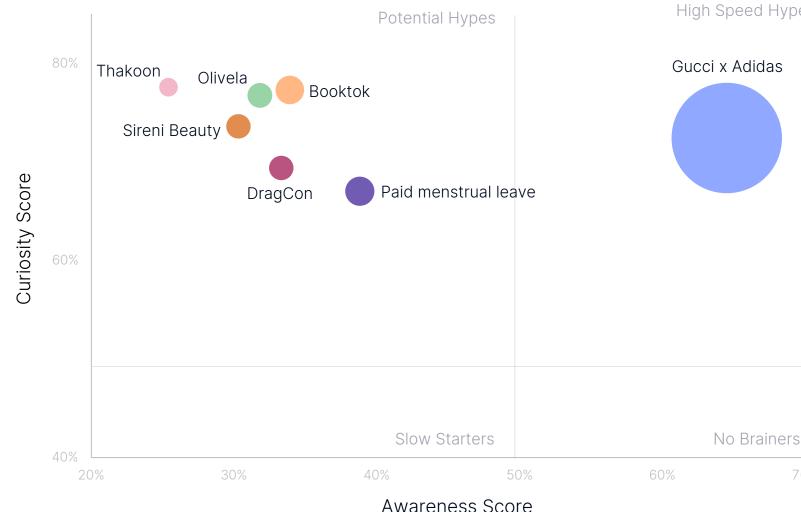
The Hype Tracker gives you front row access to consumers' thoughts on the hottest topics right now. Gain insight into a curated selection of hypes from our industry experts.

Fad, fashion or here to stay? We check out the state of play for both established and emerging categories to determine the reach of some of the biggest noisemakers on the ground.



Hype Tracker

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High Speed Hypes

Gucci x Adidas



Awareness Score

How well known is the hype topic among consumers? What percentage of respondents have heard of it at least once?

Curiosity Score

How curious are consumers who have heard about hype topics? The Curiosity Score shows what percentage of respondents say "I find (rather) interesting.

Appinio Buzz (Size of the bubble)

The larger the bubble, the more often the participants have recently talked about it or heard about the topic in their private or professional environment. The score is calculated based on the ratio of people who have heard about a particular topic regularly or often lately to those who have never heard about it.

"How often have you heard about the following products or services recently?" (Basis N=1000) //

"You have stated that you have heard of the topic at least once before. How interesting do you find the following topics?" (Respondents who have heard of the respective topic)

The Hypes

Booktok

BookTok is a subcommunity on the app TikTok, focused on books and literature. Creators make videos reviewing, discussing, and joking about the books they read.

DragCon

DragCon is a drag exposition or fan convention. One of the most famous is RuPaul's DragCon LA, held in Los Angele. It is billed as a "convention that celebrates 'the art of drag, queer culture and self-expression for all'", which debuted in 2015.

Gucci x Adidas

Adidas and Gucci are partnering up for an exclusive collection. It will be available on June 7th across selected Gucci stores, Popups, the adidas CONFIRMED app and on Gucci.com for those with a MY GUCCI account.

Olivela

Olivela is a luxury retailer that, for every designer item sold, donates a portion of its proceeds to children in need. It was founded in 2017 by philanthropist Stacey Boyd, who has also served as a consultant for the Nelson Mandela Foundation and the World Economic Forum.

Paid menstrual leave

Menstrual leave is a type of leave where a person may have the option to take paid or unpaid leave from their employment if they are menstruating and are unable to go to work because of this. The topic has recently been a topic of political discussion.

Sireni Beauty

Sireni Beauty by Chloe Morello is a beauty brand promoting a "nighttime treatment to completely overhaul your skin's appearance while you sleep".

Thakoon

THAKOON is a direct-to-consumer line by Thakoon Panchigul, a thai-American designer. It offers luxury quality pieces at an accessible price.

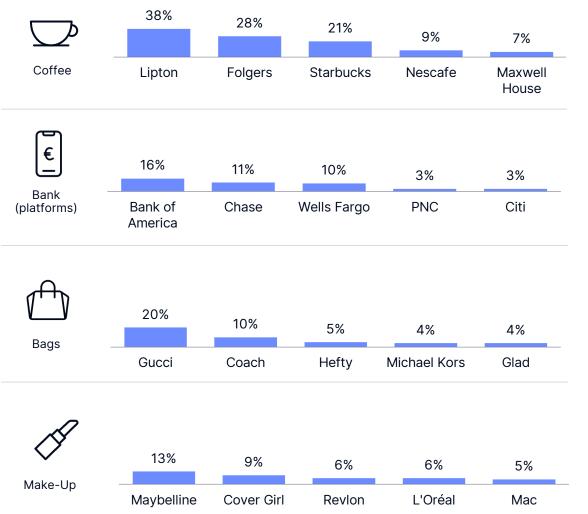
03 Consumer Behavior Tracker

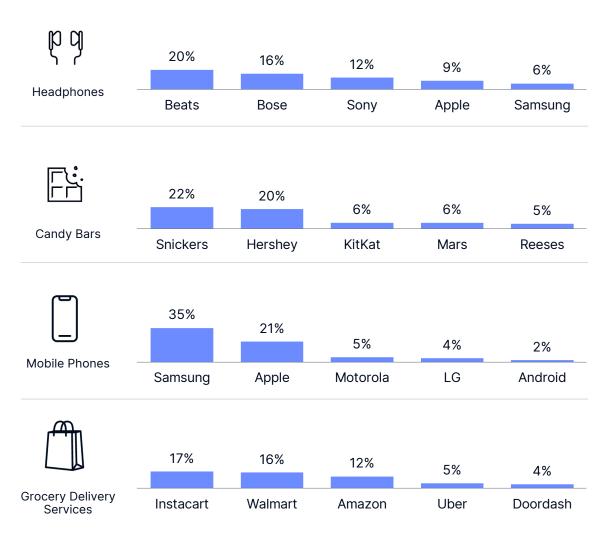




Top of Mind Brands

What brands do consumers spontaneously recall when prompted?







How often are product categories bought?

Rank	Produ	uct category	30 Mar	13 April	27 April	06 May	25 May
1.	₽¥\$	Groceries	94%	96%	95%	96%	95%
			9%	12%	8%	11%	9%
			65%	59%	65%	58%	63%
2.	\wedge	Personal care/ Hygiene	79%	81%	82%	81%	77%
	$\langle \langle \langle \rangle \rangle$		14%	15%	15%	13%	12%
	V	riygiene	49%	47%	48%	45%	47%
	ጸ _	Non-	74%	80%	80%	81%	77%
3.	alcoholic drinks		8%	9%	9%	9%	8%
		54%	55%	57%	53%	53%	
	4. + Medici	Medicine	62%	68%	68%	71%	66%
4.			8	10%	8%	7%	9%
			44%	44%	50%	47%	44%
			60%	70%	70%	70%	67%
5.		Clothes	16%	22%	20%	20%	17%
			23%	24%	27%	23%	27%
	Y	Alcoholic drinks	46%	58%	53%	60%	53%
6.			5%	7%	5%	7%	5%
	<u> </u>		34%	40%	38%	38%	37%

● total ● online ● offline

Rank Product category	30 Mar	13 April	27 april	06 May	25 May
<u>^</u>	50%	56%	60%	59%	54%
7. Shoes	14%	19%	19%	15%	15%
	21%	20%	23%	21%	22%
0	47%	55%	54%	58%	50%
8. Beauty/ Make-up	10%	15%	13%	13%	11%
	23%	20%	25%	22%	23%
\sim	41%	46%	51%	55%	47%
9. 9. Magazines	14%	17%	16%	16%	14%
iniagazines	15%	14%	20%	19%	19%
	42%	48%	49%	53%	46%
10. Household devices	10%	10%	11%	12%	10%
	18%	21%	24%	22%	21%
	42%	48%	50%	53%	46%
11. Electrical devices	14%	17%	15%	15%	14%
	15%	15%	18%	19%	18%
لم	40%	47%	49%	50%	43%
	11%	15%	14%	14%	10%
	15%	15%	20%	17%	17%

How often are product categories bought?

Consumer		2
Behavior Tracker	U	5

Rank	Product category		30 Mar	13 April	27 April	06 May	25 May
13.		Kitchen devices	38%	44%	47%	50%	40%
			11%	11%	11%	11%	7%
			18%	19%	24%	22%	20%
			42%	48%	48%	50%	45%
14.	$\langle \gamma \rangle$	Decorations	11%	12%	12%	12%	12%
	\bigcirc		19&	20%	22%	18%	20%
	ä	Jewerly	37%	44%	44%	48%	45%
15.			10%	13%	13%	12%	12%
			14%	15%	17%	17%	15%
16.	\frown		32%	40%	40%	44%	37%
	(\mathbf{r})	Furniture	7%	8%	9%	9%	7%
			14%	20%	20%	19%	19%
17.	\bigcap	Sport devices	32%	40%	40%	43%	37%
			9%	12%	11%	12%	10%
	(mail)		13%	14%	16%	14%	14%

● total ● online ● offline

Sample & Method

Sample	1.000 Americans
Country	USA
Age	16-65
Date of the survey	20 April 2022

Nationally representative – quoted by age & gender based on the 2011 census

View and analyze the data on research.appinio.com

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